



Interoffice Memorandum

July 17, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: ~~Carrie~~ Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y17-768-CC, Orange County
Corrections Booking & Release Center Energy Recovery Unit
Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-768-CC, Orange County Corrections Booking & Release Center Energy Recovery Unit Replacement, to the low responsive and responsible bidder Air Mechanical & Service Corp. in the total contract award amount of \$593,900.

PROCUREMENT:

The project consists of replacing the two existing energy recovery units at the Orange County Corrections Facility Booking and Release Center with new units each equipped with supply and exhaust fans, enthalpy wheel heat exchanger, filters, intake and exhaust hoods, new roof curb, variable frequency drives and unit mounted controller. This project is located in District 6.

FUNDING:

Funding is available in account number 1023 043 2049 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received. Air Mechanical & Service Corp. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

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Award of Invitation for Bids Y17-768-CC

<u>Bids Received:</u>	<u>Base Bid</u>
Air Mechanical & Service Corp.	\$593,900
Axios Construction Services, LLC	\$598,307
Pipeline Mechanical, Inc.	\$740,656



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 28, 2017

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-768-CC / Orange County Corrections Booking And Release Center
Energy Recovery Unit Replacement**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Air Mechanical & Service Corp. achieved good faith effort documentation and reported 6.66% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Lakeside Electrical Services, Inc.	\$18,700
Wbe-wf	ABC Cleaning, Inc.	\$4,838
Wbe-wf	One Source Roofing, Inc.	\$16,000
Total MWBE Participation		\$39,538.00 (6.66%)

The second low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 96.71% MWBE participation in their bid.

The third low bid submitted by Pipeline Mechanical, Inc. did not achieve good faith effort documentation and reported 3.87% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON

Y17-768-CC / Orange County Corrections Booking And Release Center Energy Recovery Unit Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$593,900	\$39,538.00	6.66%	yes					40/5
2nd Low	Axios Construction Services, LLC [mbe-afam]	\$598,307	\$578,607.03	96.71%	na	\$4,407	0.74%			62/0
3rd Low	Pipeline Mechanical, Inc.	\$740,656	\$28,660.00	3.87%	no	\$146,756	24.71%	\$142,349	23.79%	25/25