



Interoffice Memorandum

August 2, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: James W. Becker, Manager, Utilities Solid Waste Division
(407) 254-9660

Subject: Award of Invitation for Bids Y17-774-RM, Orange County Solid Waste
Cell 9-10 Leachate Pump Station No. 1

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-774-RM, Orange County Solid Waste Cell 9-10 Leachate Pump Station No. 1, to the low responsive and responsible bidder, Eclipse Construction Company in the estimated contract award amount of \$598,000.

PROCUREMENT:

The scope of work includes installation of a 600 gpm duplex pump station adjacent to the southern site leachate tanks, force mains, installation of a new line to the tanks, and yard piping.

FUNDING:

Funding is available in account number 4410 038 1107 6310.

APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids. Although the bid submitted by Eclipse Construction Company is approximately 22.58% lower than the second low bidder, staff evaluated the bids and determined that the low bid is reasonable. References provided were satisfactory for this type of work and Eclipse Construction Company has been determined to be responsible. Therefore, award is recommended to Eclipse Construction Company.

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Award of Invitation for Bids Y17-774-RM

Bids Received

Eclipse Construction Company	\$598,000
Carr & Collier, Inc.	\$733,000
Prime Construction Group, Inc.	\$843,940
Comanco Environmental Corporation	\$958,122



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BUSINESS DEVELOPMENT DIVISION

July 14, 2017

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-774-RM / Orange County Solid Waste Cell 9-10 Leachate Pump
Station No. 1

The Business Development Division evaluated the 4 bids submitted for this project and found that the apparent low bidder Eclipse Construction Company did not achieve good faith effort documentation and reported 15.87% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	John B Webb & Associates	\$12,400
Wbe-wf	The Pipe Nipple & Supply Co.	\$44,525
Mbe-hm	EM Paving	\$38,000
Total MWBE Participation		\$94,925.00 (15.87%)

The second low bid submitted by Carr & Collier, Inc. (fka Villages Construction, Inc.) met the MWBE participation goal and reported 25.26% MWBE participation in their bid.

The third low bid submitted by Prime Construction Group, Inc. did not achieve good faith effort documentation and reported 9.70% MWBE participation in their bid.

The fourth low bid submitted by COMANCO Environmental Corporation met the MWBE participation goal and reported 43.88% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Sheena Ferguson

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Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y17-774-RM / Orange County Solid Waste Cell 9-10 Leachate Pump Station No. 1**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Eclipse Construction Company	\$598,000	\$94,925	15.87%	no					55/11
2nd Low	Carr & Collier, Inc. (fka Villages Construction, Inc.)	\$733,000	\$185,135	25.26%	na	\$135,000	22.58%			29/4
3rd Low	Prime Construction Group, Inc.	\$843,940	\$81,879	9.70%	no	\$245,940	41.13%	\$110,940	15.14%	50/9
4th Low	COMANCO Environmental Corporation	\$958,122	\$420,385	43.88%	na	\$360,122	60.22%	\$225,122	30.71%	22/11