



Interoffice Memorandum

July 19, 2017

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Claudia Yabrudy, Assistant Manager, Fiscal and Operational
Support Division, Health Services Department

SUBJECT: Approval of Contracts under Request for Proposals Y17-1078-LC,
Housing Opportunities for Persons with AIDS (HOPWA) Program
Grant Contract

RECOMMENDATION:

Approval of Contracts under RFP Y17-1078-LC, Housing Opportunities for Persons with AIDS (HOPWA) Program Grant Contract, in the overall total annual amount of \$5,219,401 to: ASPIRE Health Partners, Inc. for Lots 1, 2, 3, 4, 5, and 6 in the annual amount of \$1,302,532; Catholic Charities of Central Florida, Inc. for Lots 1 and 2 in the annual amount of \$261,495; Center for Multicultural Wellness and Prevention, Inc. for Lots 1, 2, 3, 4, 5 and 6, in the annual amount of \$1,213,019; Homeless Services Network for Lots 3, 5 and 6 in the annual amount of \$799,941; Miracle of Love, Inc. for Lots 1, 3, 4, 5, and 6 in the annual amount of \$1,364,972; St. Francis House of Hospitality, Inc. for Lot 2 in the annual amount of \$124,800; and X-Tending Hands, Inc. for Lot 2 in the annual amount of \$152,641. Funding for this project is from the U.S. Department of Housing and Urban Development (HUD).

Further request authority for the Procurement Division to execute one-year contracts with two additional one-year renewals.

This item was evaluated by the Procurement Committee on June 12, 2017. Commissioner Emily Bonilla was assigned to the Procurement Committee.

PURPOSE

To provide affordable housing options and related housing services for low income persons with human immunodeficiency virus (HIV) and their families in order to achieve and maintain housing stability, avoiding homelessness and improving their access to, and engagement in, HIV/AIDS treatment and care.

Approval of Contracts, Request for Proposals Y17-1078-LC, Housing Opportunities for Persons with AIDS (HOPWA) Program Grant Contract

DISCUSSION:

Funding for these services comes from the City of Orlando, who receives the HOPWA funds from HUD. The HOPWA program was authorized by the AIDS Housing Opportunity Act and amended by the Housing and Community Development Act in 1992. The program is designed to provide states and local governments with the resources and incentives to devise long-term, comprehensive strategies for meeting the housing needs of low income persons with AIDS or related disease and their families.

The Orange County Board of County Commissioners serves as the administrator of the formula grant-funded HOPWA program for the Orlando Eligible Metropolitan Statistical Area, including Orange, Osceola, Lake and Seminole Counties. The Orange County Health Services Department is the department assigned to administer the grant.

Seven proposals were received from agencies in response to this Request for Proposals. The proposals were evaluated by the Procurement Committee and the recommendation was to award contracts to all proposers in the following services categories:

- Lot 1 Support Services/Case Management
- Lot 2 Facility Based Operating Costs
- Lot 3 Tenant-Based Rental Assistance
- Lot 4 Short-Term Rent, Mortgage, Utilities
- Lot 5 Permanent Housing Placement
- Lot 6 Supported Housing Services

Attached are the consensus scores.

RFP#Y17-1078-LC for Housing Opportunities for Persons with Aids (HOPWA) Program Grant	ADMINISTRATIVE		QUAL OF		SERVICE		RESPONSE of		BUDGET		TOTAL
	QUALIFICATION		EXPERIENCE		MODEL		CLIENT NEEDS		PROPOSAL		
WEIGHT	25		20		25		20		10		
Lot 1, Suppor Services/Case Management	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	
Center for Multicultural Wellness and Prevention, Inc.	4.0	100	4.0	80	4	100	4	80	3	30	390
Miracle of Love, Inc.	4.0	100	4.0	80	4	100	4	80	3	30	390
ASPIRE Health Partners, Inc.	4.0	100	4.0	80	4	100	4	80	2	20	380
Catholic Charities of Central Florida, Inc.	4.0	100	4.0	80	3	75	4	80	3	30	365

RFP#Y17-1078-LC for Housing Opportunities for Persons with Aids (HOPWA) Program Grant	ADMINISTRATIVE		QUAL OF		SERVICE		RESPONSE of		BUDGET		TOTAL
	QUALIFICATION		EXPERIENCE		MODEL		CLIENT NEEDS		PROPOSAL		
WEIGHT	25		20		25		20		10		
Lot 3, Tenant-Based Rental Assistance (TBRA)	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	
Homeless Services Network	4.0	100	4.0	80	4	100	4	80	3	30	390
Miracle of Love, Inc.	4.0	100	4.0	80	4	100	4	80	3	30	390
ASPIRE Health Partners, Inc.	4.0	100	4.0	80	4	100	4	80	2	20	380
Center for Multicultural Wellness and Prevention, Inc.	4.0	100	4.0	80	4	100	3	60	3	30	370

[illegible]

RFP#Y17-1078-LC for Housing Opportunities for Persons with Aids (HOPWA) Program Grant	ADMINISTRATIVE		QUAL OF		SERVICE		RESPONSE of		BUDGET		TOTAL
	QUALIFICATION		EXPERIENCE		MODEL		CLIENT NEEDS		PROPOSAL		
WEIGHT	25		20		25		20		10		
Lot 5, Permanent Housing Placement (PHP)	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	
Center for Multicultural Wellness and Prevention, Inc.	4.0	100	4.0	80	4	100	4	80	3	30	390
Homeless Services Network	4.0	100	4.0	80	4	100	4	80	3	30	390
Miracle of Love, Inc.	4.0	100	4.0	80	4	100	4	80	3	30	390
ASPIRE Health Partners, Inc.	4.0	100	4.0	80	4	100	4	80	2	20	380

RFP#Y17-1078-LC for Housing Opportunities for Persons with Aids (HOPWA) Program Grant	ADMINISTRATIVE		QUAL OF		SERVICE		RESPONSE of		BUDGET		TOTAL
	QUALIFICATION		EXPERIENCE		MODEL		CLIENT NEEDS		PROPOSAL		
WEIGHT	25		20		25		20		10		
Lot 6, Supported Housing Services	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	
Center for Multicultural Wellness and Prevention, Inc.	4.0	100	4.0	80	4	100	4	80	3	30	390
Homeless Services Network	4.0	100	4.0	80	4	100	4	80	3	30	390
Miracle of Love, Inc.	4.0	100	4.0	80	4	100	4	80	3	30	390
ASPIRE Health Partners, Inc.	4.0	100	4.0	80	4	100	4	80	2	20	380