




## Interoffice Memorandum

August 22, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Approval to award Invitation for Bids Y17-763-PH, Northwest Water Reclamation Facility Reuse Water Storage Improvements

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-763-PH, Northwest Water Reclamation Facility Reuse Water Storage Improvements, to the low responsive and responsible bidder, Vogel Bros. Building Co., in the total contract award amount of \$2,850,000.

### PROCUREMENT:

The project includes the construction of a three-million gallon per day ground reuse water storage tank, two horizontal non-clog centrifugal pumps, three electric valve actuators, 320 linear feet of 30-inch ductile iron pipe, electrical, instrumentation, yard piping and site work. This project is located in District 2.

### FUNDING:

Funding is available in account number 4420-038-1435-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. Vogel Bros. Building Co. has a satisfactory record of performance and is considered responsible. Therefore award is recommended to Vogel Bros. Building Co.

### BIDDERS:

### BID AMOUNT

|                            |             |
|----------------------------|-------------|
| Vogel Bros. Building Co.   | \$2,850,000 |
| CenState Contractors, Inc. | \$2,907,400 |
| TLC Diversified, Inc.      | \$3,119,600 |
| RTD Construction, Inc      | \$3,151,959 |
| MWH Constructors, Inc.     | \$3,407,000 |
| Wharton-Smith, Inc.        | \$3,418,500 |



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

July 13, 2017

TO: Patty Hobbs, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-763-PH / Northwest Water Reclamation Facility Reuse Water Storage Improvements**

The Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Vogel Bros. Building Co. did not achieve good faith effort documentation and reported 0.67% MWBE participation in their bid. Please note the following certified MWBE participation:

|                                 |  |                            |
|---------------------------------|--|----------------------------|
| Mbe-hm                          | Central Florida Construction Walls, Inc. | \$11,480                   |
| Mbe-afam                        | HZ Construction, Inc.                    | \$7,580                    |
| <b>Total MWBE Participation</b> |  | <b>\$19,060.00 (0.67%)</b> |

The second low bid submitted by CenState Contractors, Inc. did not achieve good faith effort documentation and reported 5.38% MWBE participation in their bid.

The third low bid submitted by TLC Diversified, Inc. did not achieve good faith effort documentation and reported 0.63% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

*DW*

*7/13/17*

**BID COMPARISON****Y17-763-PH / Northwest Water Reclamation Facility Reuse Water Storage Improvements**

| <b>Rank</b> | <b>Bidder</b>              | <b>Bid Amount</b> | <b>M/WBE<br/>\$'s in Bid</b> | <b>% M/WBE<br/>(Goal 25%)</b> | <b>GFE</b> | <b>\$ Over Low<br/>Bid</b> | <b>%<br/>Difference<br/>From Low<br/>Bid (4%)</b> | <b>\$ Over 2nd<br/>Low Bid</b> | <b>%<br/>Difference<br/>From 2nd<br/>Low Bid</b> | <b>EEO %<br/>M / W</b> |
|-------------|----------------------------|-------------------|------------------------------|-------------------------------|------------|----------------------------|---|--------------------------------|--|------------------------|
| Low Bid     | Vogel Bros. Building Co.   | \$2,850,000       | 19,060.00                    | 0.67%                         | no         |                            |   |                                |  | 41/6                   |
| 2nd Low     | CenState Contractors, Inc. | \$2,907,400       | 156,500.00                   | 5.38%                         | no         | \$57,400                   | 2.01%   |                                |  | 10/21                  |
| 3rd Low     | TLC Diversified, Inc.      | \$3,119,600       | 19,618.00                    | 0.63%                         | no         | \$269,600                  | 9.46%   | \$212,200                      | 7.30%  | 23/7                   |
| 4th Low     | RTD Construction, Inc.     | \$3,151,959       | 247,168.00                   | 7.84%                         | no         | \$301,959                  | 10.60%  | \$244,559                      | 8.41%  | 31/10                  |
| 5th Low     | MWH Constructors, Inc.     | \$3,407,000       | 707,389.70                   | 20.76%                        | no         | \$557,000                  | 19.54%  | \$499,600                      | 17.18%   | 45/4                   |
| 6th Low     | Wharton-Smith, Inc.        | \$3,418,500       | 421,000.00                   | 12.32%                        | no         | \$568,500                  | 19.95%  | \$511,100                      | 17.58%   | 31/13                  |