




Interoffice Memorandum

August 22, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department
407-254-9719

Subject: Approval to award Invitation for Bids Y17-770-PH, Pump Station Improvements for 3277R Shady Grove, 3004 Normandy Shores and 3005 Londonderry- Package 14

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-770-PH, Pump Station Improvements for 3277R Shady Grove, 3004 Normandy Shores and 3005 Londonderry- Package 14 to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$1,054,940.

PROCUREMENT:

To perform improvements at two duplex pump stations and construction of one new pump station. The existing Shady Grove pump station will be converted into a manhole. The improvements include wet well liners, pumps, risers, discharge piping, valves, valve vaults and electrical system, site access and security. These projects are located in Districts 2 and 6.

FUNDING:

Funding is available in account number 4420-038-1503-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore award is recommended to Prime Construction Group, Inc.

BIDDERS:

BID AMOUNT

Prime Construction Group, Inc.
RL Burns, Inc.

\$1,054,940
\$1,371,131



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

July 26, 2017

TO: Patty Hobbs, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-770-PH / Pump Station Improvements for 3277R Shady Grove,
3004 Normandy Shores and 3005 Londonderry - Package 14**

The Business Development Division evaluated the two bids submitted for this project and found that the apparent low bidder Prime Construction Group, Inc. did not achieve good faith effort documentation and reported 3.73% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	HZ Construction, Inc.	\$17,990.00
Wbe-wf	KMG Fence, LLC	\$15443.85
Wbe-wf	L P Video Productions	\$600.00
Wbe-wf	Winter Garden Grassing	\$5,350.00
Total MWBE Participation		\$39,383.85 (3.73%)

The second low bid submitted by Orange County MWBE firm R. L. Burns, Inc did not achieve good faith effort documentation and reported 3.78% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON

Y17-770-PH / Pump Station Improvements for 3277R Shady Grove, 3004 Normandy Shores and 3005 Londonderry - Package 14

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$1,054,940	\$39,383.85	3.73%	no					50/9
2nd Low	R L Burns, Inc. [mbe-afam]	\$1,371,131	\$51,800.00	3.78%	no	\$316,191	29.97%			55/15