



August 17, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Michael Drozeck, Manager, Stormwater Management Division
(407) 836-7945

Subject: Award of Invitation for Bids Y17-1062-EB, Term Contract for Stormwater
Pond and Primary Canal Cleaning and Restoration Services

ACTION REQUESTED:

Approval to award two contracts for Invitation for Bids Y17-1062-EB, Term Contract for Stormwater Pond and Primary Canal Cleaning and Restoration Services, to the low responsive and responsible bidders, Waterfront Property Services, LLC dba Gator Dredging and Brownies Septic and Plumbing LLC, in the total estimated annual contract award amounts of \$1,550,480 and \$1,794,225, respectively. Further request authorization for the Procurement Division to exercise contract option years one and two for both contracts. The estimated contract amount includes every conceivable requirement that may arise during the performance of the contract.

PROCUREMENT:

Work under this contract consists of providing all labor, equipment, maintenance of traffic and incidentals, including mobilization necessary to remove and dispose of sediment, vegetation, material and debris, as well as making repairs to slopes and banks, erosion control measures and sodding, pipe jetting and cleaning in designated retention ponds, open canals, under open bridge structures and closed conduit systems throughout the County.

FUNDING:

Funding is available in account number 1142-072-5092-3816.

APPROVALS:

The Facilities Management Division and the Business Development Division concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. The bids for Altair Environmental Group, Inc., Texas Aquatic Harvesting, Inc. and Douglas N. Higgins, Inc. were deemed non-responsible for failure to provide similar projects that met the experience requirements of the solicitation. The bids of Waterfront Property Services, LLC dba Gator Dredging and Brownies Septic and Plumbing LLC are considered fair and reasonable when compared to

Award of Invitation for Bids Y17-1062-EB, Term Contract for Stormwater Pond and Primary Canal Cleaning and Restoration Services

Page 2 of 2

similar projects and general market conditions. Waterfront Property Services, LLC dba Gator Dredging and Brownies Septic and Plumbing LLC have satisfactory records of performance for this type of work and are considered responsible. Therefore, award is recommended to Waterfront Property Services, LLC dba Gator Dredging and Brownies Septic and Plumbing LLC

Bids Received:

Name	Basic Year	Year One	Year Two	Total 3 years
Waterfront Property Services, LLC dba Gator Dredging	\$1,550,480	\$1,573,780	\$1,597,280	\$4,721,540
Brownies Septic and Plumbing LLC	\$1,794,225	\$1,794,125	\$1,794,225	\$5,382,575
Stage Door II, Inc.	\$2,180,725	\$2,180,625	\$2,170,725	\$6,532,075



BUSINESS DEVELOPMENT DIVISION

September 7, 2017

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-1062-EB, Stormwater Pond and Primary Canal Cleaning and Restoration Services**

The Business Development Division evaluated the 6 bids submitted for this project and found that the apparent low bidder **Waterfront Property Services, LLC dba Gator Dredging** did not meet the Orange County MWBE participation goal of 25%. They reported 9.95% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Amazon Hose and Rubber Co. of Miami	\$30,000.00
WF	Winter Garden Grassing	\$40,000.00
AF(PAC)	David Outar Trucking, Inc.	\$400,000.00
Total MWBE Participation		\$470,000.00

The second low bid submitted by Brownies Septic and Plumbing LLC did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by Altair Environmental Group met the Orange County MWBE participation goal of 25%. They reported 25% MWBE participation in their bid. Please note the following certified MWBE participation:

HM	Nicola Transport & Excavating, Inc	\$1,455,237.50
Total MWBE Participation		\$1,455,237.50



Interoffice Memorandum

The fourth low bid submitted by Stage Door, II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 1% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Winter Garden Grassing	\$47,062.50
Total MWBE Participation		\$47,062.50

The fifth low bid submitted by Texas Aquatic Harvesting, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 4% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Winter Garden Grassing	\$69,400.00
AFAM	Tek Hauling, Inc.	\$184,600.00
Total MWBE Participation		\$254,000.00

The sixth low bid submitted by Douglas N. Higgins, Inc. met the Orange County MWBE participation goal of 25%. They reported 25% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

AFAM	Tek Hauling, Inc.	\$2,200,000.00
Total MWBE Participation		\$2,200,000.00

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON

IFB-Y17-1062-EB, Stormwater Pond and Primary Canal Cleaning and Restoration Services

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Waterfront Property Services, LLC dba Gator Dredging	\$4,721,540	\$470,000	9.95%	No					11%/11%
2nd Low	Brownies Septic and Plumbing, LLC	\$5,382,575	\$0	0%	No	\$661,035	14.00%			54%/25%
3rd Low	Altair Environmental Group	\$5,820,950	\$1,455,237.50	25%	N/A	\$1,099,410	23.28%	\$438,375	8.14%	0%/0%
4th Low	Stage Door II, Inc.	\$6,532,075	\$47,062.50	1%	No	\$1,810,535	38.35%	\$1,149,500	21.36%	0%/0%
5th Low	Texas Aquatic Harvesting, Inc.	\$6,824,837	\$254,000	4%	No	\$2,103,297	44.55%	\$1,442,262	26.80%	14%/28%
6th Low	Douglas N. Higgins, Inc.	\$8,679,726	\$2,200,000	25%	N/A	\$3,958,186	83.83%	\$3,297,151	61.26%	15%/4%