




Interoffice Memorandum  
August 28, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y17-778-CC, Sheriff's Office Gun  
Range East/West Range Building Structural Repairs

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y17-778-CC, Sheriff's Office Gun Range East/West Range Building Structural Repairs, to the low responsive and responsible bidder, Axios Construction Services, LLC in the total contract award amount of \$248,463.50, which includes additive bid items 1 and 2.

**PROCUREMENT:**

The project consists of structural repairs to the existing open wood structures for the East/West Range Building, the North Police Pistol Course Building, and the Rifle Range Building. The scope includes remediation of existing rotted wood trusses, posts, beams, and replacement of cracked or damaged metal connector plates and repairing holes in metal roofs. The scope will also include the installation of new continuous pressure treated 2x6 fascia boards on all buildings noted. Additive bid item 1 includes the addition of new LED flood lights, light poles, standard dimmers and associated electrical for lighting. Additive bid item 2 includes remote control dimming controls. This project is located in District 4.

**FUNDING:**

Funding is available in account number 0001 043 1715 6210.

**APPROVALS:**

The Capital Projects Division and Business Development Division concur with this recommendation.

**REMARKS:**

Two bids were received. ESX Construction, LLC was found non-responsive for failure to provide pricing for additive bid items 1 and 2. Although the base bid came in approximately 42% below the project estimate, the technical review performed by staff and the design consultant deemed the bid reasonable. Axios Construction Services, LLC has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Axios Construction Services, LLC.

Award of Invitation for Bids Y17-778-CC

<u>Bids Received:</u>	<u>Base Bid:</u>	<u>Add 1:</u>	<u>Add 2:</u>	<u>Total:</u>
Axios Construction Services, LLC.	\$112,041.50	\$124,280	\$12,142	\$248,463.50

ESX Construction, LLC

Non-responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 14, 2017

TO: Corie Cummings, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-778-CC / Sheriff's Office Gun Range East/West Range Buildings  
Structural Repairs – Base + Additive #1 and Additive #2

The Business Development Division evaluated the one bid submitted for this project and found that the apparent low bidder Orange County MWBE firm Axios Construction Services, LLC did not meet the MWBE participation goal as they are self-performing less than 51% of the contract. Also, they reported self-performing only 45.09% and did not include any Orange County MWBE subcontractors in the bid. Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$112,041.50
<b>Total MWBE Participation</b>		<b>\$112,041.50 (45.09%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON + ADDITIVE #1 AND ADDITIVE #2****Y17-778-CC / Sheriff's Office Gun Range East/West Range Buildings Structural Repairs**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (7%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Axios Construction Services, LLC [mbe-afam]	\$248,463.50	\$112,041.50	45.09%	no					62/0