



August 24 2017

To: Mayor Teresa Jacobs
And the Board of County Commissioners

From: *JB for* Carrie Woodell, Manager, and Procurement Division

Contact: John Goodrich, Assistant Director, Health Services Department
407-836-7689

Subject: Approval of Contract Y18-127, Axis Inventory Management Software

ACTION REQUESTED:

Approval of Contract Y18-127, Axis Inventory Management Software with BDM IT Solutions, Inc. in the total contract award amount of \$932,989.78 for a 6-year term.

PROCUREMENT:

This contract will provide the Axis Inventory software that delivers tools for planning, organizing and medication inventory management for Corrections Health.

FUNDING:

Funding is available in account number 0001-081-3806-3192.

APPROVALS:

The Health Services Department concurs with this recommendation.

REMARKS:

Axis Inventory Management Software is an add-on module created by BDM IT Solutions, Inc. that adds medication tracking and inventory management to the current system Corrections Health is utilizing. This software is proprietary to BDM IT Solutions, Inc. and can only be procured from BDM IT Solutions, Inc. This module will integrate with the existing system, adding medication inventory management capabilities. This will allow the pharmacy to track medications throughout the corrections campus and allow real time updates on drug supplies. This will also allow for more accurate medication orders.

Approval of Contract Y18-127, Axis Inventory Management Software

The contract amount is considered reasonable based on the evaluation and analysis by County staff. Staff negotiated incentives and discounts in the amount of \$138,345.90 for the AXIS suite licenses and a discount of \$34,586.47 for each year of annual support. Payment schedule is as follows:

Year 1	\$235,706.63
Year 2	\$139,456.63
Year 3	\$139,456.63
Year 4	\$139,456.63
Year 5	\$139,456.63
Year 6	\$139,456.63