



Interoffice Memorandum

August 21, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *JB* Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y17-1107-RM, Countywide Restoration of
Shoulders and Ditches

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1107-RM, Countywide Restoration of Shoulders and Ditches, to the low responsive and responsible bidders, Altair Environmental Group, LLC in the estimated annual contract award amount of \$1,254,600 and Café Construction & Development, Inc. in the estimated annual contract award amount of \$1,235,955. Further request authorization for the Procurement Division to exercise contract option years one and two for each contract.

PROCUREMENT:

Work will consist of providing all labor, materials, equipment necessary to repair and/or restore roadway ditches, canals and driveway culvert replacement, including site preparation, hauling, grading, stabilizing, sodding, seeding and mulching, and disposal. Work will be issued on an as needed basis throughout the county.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y17-1107-RM, Countywide Restoration of Shoulders and Ditches

REMARKS:

Three bids were received. The bid of Valencia Construction Group, Inc. was deemed non-responsible for failing to provide the required reference information required. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractor will be utilized in the event the low cost contractor is unable to perform within the required timeframe. Altair Environmental Group, LLC and Café Construction & Development, Inc. have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

Altair Environmental Group, LLC	Base Year:	\$1,254,600
	Option Year 1:	\$1,245,500
	Option Year 2:	<u>\$1,245,500</u>
	Total Bid:	\$3,745,600
Café Construction & Development, Inc.	Base Year:	\$1,235,955
	Option Year 1:	\$1,284,655
	Option Year 2:	<u>\$1,333,605</u>
	Total Bid:	\$3,854,215
Valencia Construction Group, Inc.	Non-Responsible	




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 6, 2017

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-1107-RM, Countywide Restoration of Shoulders and Ditches

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder **Altair Environmental Group, LLC** met the Orange County MWBE participation goal of 25%. They reported 27% MWBE participation in their bid and provided good faith effort documentation. Please note the following certified MWBE participation:

HM	Nicola Transport & Excavating, Inc.	\$1,016,172.00
Total MWBE Participation		\$1,016,172.00

The second low bid submitted by Café Construction & Development, Inc. met the Orange County MWBE participation goal of 25%. They will self-perform 100% of their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON**IFB-Y17-1107-RM, Countywide Restoration of Shoulders and Ditches**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Altair Environmental Group, LLC	\$3,763,600	\$1,016,172	27.00%	N/A					0%14%
2nd Low	Café Construction & Development, Inc. (HM)	\$3,854,215	\$3,854,215	100%	N/A	\$90,615	2.41%			50%/0%