




Interoffice Memorandum

August 23, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y17-744-CC, Orange County Fire
Rescue-Stations Vehicle Exhaust Removal System (Grant No.
EMW-2014-FO-05426)

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-744-CC, Orange County Fire Rescue-Stations Vehicle Exhaust Removal System (Grant No. EMW-2014-FO-05426), to the low responsive and responsible bidder Air Mechanical & Service Corp., in the total contract award amount of \$1,220,899.80.

PROCUREMENT:

The project consists of adding a vehicle exhaust removal system including exhaust hoses, ducts, fans, sensors, controller and associated electrical work in 27 fire stations throughout the County in all Districts.

FUNDING:

Funding is available in account number, 1009 034 0772 6210 (\$178,557.80) and 1009 034 0772 4440 (\$3,000). Additionally, funding will be augmented by grant funds from FEMA in account lines 7493 034 7592 6210 (\$1,009,342) and 7493 034 7592 4440 (\$30,000).

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Beecher Emission Solution Technologies, LLC was deemed non-responsive for failing to include a bid bond. Although the bid from Air Mechanical & Service Corp. is approximately 12% lower than the second bidder, staff evaluated the bids and determined that the low bid is reasonable.

The difference in price is attributable to contractor means and methods. Air Mechanical & Service Corp. has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

A protest was received from Rossman Enterprises, Inc. dba Clean Air Concepts. On June 26, 2017, a protest review was held by the Procurement Manager and the protest was denied. An appeal to the decision was made by Rossman Enterprises, Inc. dba Clean Air Concepts, and on August 7, 2017, a protest hearing was held and the protest committee voted unanimously to deny the protest. An appeal to the protest committee's decision was made by Rossman Enterprises, Inc. dba Clean Air Concepts to the Board of County Commissioners.

<u>Bids Received:</u>	<u>Base Bid</u>
Air Mechanical & Service Corp.	\$1,220,899.80
Rossman Enterprises, Inc. dba Clean Air Concepts	\$1,370,239.61
 Beecher Emission Solution Technologies, LLC	 non-responsive



BUSINESS DEVELOPMENT DIVISION

April 19, 2017

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-744-CC / Orange County Fire Rescue-Stations Vehicle Exhaust
Removal System (Grant No. EMW-2014-FO-05426)**

The Business Development Division received the two bids submitted for this project. Orange County is receiving federal funds through FEMA for the services solicited in the Invitation For Bid (IFB). Hence, Orange County's MWBE program does not apply to this solicitation.

Attached is a spreadsheet tabulating the bids received.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON - NOT APPLICABLE, NO MWBE REQUIREMENT

IFB-Y17-744-CC / Orange County Fire Rescue-Stations Vehicle Exhaust Removal System (Grant No. EMW-2014-FO-05426)										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (na)	GFE	\$ Over Low Bid	% Difference From Low Bid (na%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$1,220,899.80	na	na	na					na
2nd Low	Rossman Enterprises, Inc. DBA Clean Air Concepts	\$1,370,239.61	na	na	na	\$149,339.81	12.23%			na