




Interoffice Memorandum

September 13, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: James W. Becker, Manager, Utilities Solid Waste Division
(407) 254-9660

Subject: Award of Invitation for Bids Y17-783-RM, Orange County Porter Transfer
Station Steel Plate Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-783-RM, Orange County Porter Transfer Station Steel Plate Replacement, to the low responsive and responsible bidder, Cornerstone Construction Services, Inc. in the estimated contract award amount of \$248,500.

PROCUREMENT:

The scope of work includes removal of damaged steel plates, taking cores of the existing floor, welding and bolting new steel plates and installing grout as required.

FUNDING:

Funding is available in account number 4410 038 1061 6310.

APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids. Although the bid submitted by Cornerstone Construction Services, Inc. is approximately 56.80% lower than the second low bidder, staff evaluated the bids and determined that the low bid is reasonable. References provided were satisfactory for this type of work and Cornerstone Construction Services, Inc. has been determined to be responsible. Therefore, award is recommended to Cornerstone Construction Services, Inc.

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Award of Invitation for Bids Y17-783-RM

Bids Received

Cornerstone Construction Services, Inc.	\$248,500
E&D Contracting Services, Inc.	\$389,640
Cathcart Construction Company-Florida LLC	\$521,450



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 25, 2017

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-783-RM / Orange County Porter Transfer Station Steel Plate Replacement**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Cornerstone Construction Services, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by E&D Contracting Services, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Cathcart Construction Company-Florida, LLC met the MWBE participation goal and reported 37.32% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON										
Y17-783-RM / Orange County Porter Transfer Station Steel Plate Replacement										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Cornerstone Construction Services, Inc. [wbe-wf]	\$248,500	\$0	0.00%	no					60/9
2nd Low	E&D Contracting Services, Inc.	\$389,640	\$0	0.00%	no	\$141,140	56.80%			50/18
3rd Low	Cathcart Construction Company-Florida, LLC	\$521,450	\$194,629	37.32%	na	\$272,950	109.84%	\$131,810	33.83%	69/2