



Interoffice Memorandum

September 28, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y18-700-CC, Orange County
Corrections Horizons Elevator Modernization

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-700-CC, Orange County Corrections Horizons Elevator Modernization, to the low responsive and responsible bidder Skyline Elevators, Inc. in the total contract award amount of \$1,539,000, which includes additive bid items 1, 2, 3 and 4.

PROCUREMENT:

The project is to provide modernization services for the replacement of four elevators and associated components. The project will also include the removal of existing chilled water systems air handling units and associated chilled/heating hot water and condensate pipes as well as the installation of a new variable refrigerant flow system consisting of one new wall mounted 18 ton condensing unit and six new three ton fan coil units with associated refrigerant and condensate piping. There were four additive bid items included in the solicitation. Additive bid item 1 is to provide all work associated with implementing a pushbutton crossover network, additive bid item 2 will provide satin stainless cladding of all hoist way doors and entrance frames, additive bid item 3 is for replacement of wall panels with the same textured stainless and one aluminum handrail with returned ends, and additive bid item 4 is for a coiling/rolling service door, fall protection, and jib crane. This project is located in District 6.

FUNDING:

Funding is available in account number 1023 043 0263 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

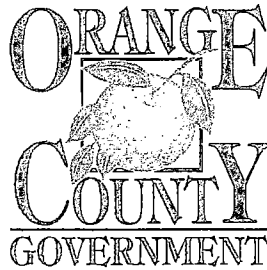
REMARKS:

Five bids were received. Premier Elevator Co., Inc. failed to provide a price for additive bid item 1 and failed to acknowledge addendums 4 and 5 and was determined to be non-responsive. Although the bid from Skyline Elevators, Inc. is approximately 15% lower than the second bidder, staff evaluated the bids and determined that the low bid is reasonable. The difference in price may be attributed to the low bidder being an elevator contractor, removing the need for the work to be subcontracted. Skyline Elevators, Inc. has been determined responsible. Therefore, award is recommended to Skyline Elevators, Inc.

See attached bid tabulation.

Y18-700-CC Orange County Corrections Horizons Elevator Modernization

<u>Bids Received:</u>	<u>Base Bid</u>	<u>Add 1</u>	<u>Add 2</u>	<u>Add 3</u>	<u>Add 4</u>	<u>Total</u>
Skyline Elevators, Inc.	\$1,327,000.00	\$10,000	\$58,000	\$37,000	\$107,000	\$1,539,000.00
Mulligan Constructors, Inc.	\$1,535,777.00	\$11,000	\$74,000	\$40,700	\$45,000	\$1,706,477.00
Axios Construction Services, LLC	\$1,593,612.89	\$13,000	\$87,100	\$48,100	\$56,732	\$1,798,544.89
Café Construction & Development, Inc.	\$1,779,000.00	\$25,960	\$93,200	\$58,750	\$98,825	\$2,055,735.00
 Premier Elevator Co., Inc.	 Non-responsive					



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 29, 2017

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-700-CC / Orange County Corrections Horizons Elevator
Modernization Base + Additives #1, #2, #3 and #4

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Skyline Elevators, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Mulligan Constructors, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 29.68% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON - BASE + ADDITIVES #1, #2, #3 AND #4										
Y18-700 / Orange County Corrections Horizons Elevator Modernization										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Skyline Elevators, Inc.	\$1,539,000.00	\$0	0.00%	no					30/11
2nd Low	Mulligan Constructors, Inc.	\$1,706,477.00	\$0	0.00%	no	\$167,477.00	10.88%			8/13
3rd Low	Axios Construction Services, LLC [mbe-afam]	\$1,798,544.89	\$533,812	29.68%	na	\$259,544.89	16.86%	\$92,067.89	5.40%	100/0
4th Low	Café Construction & Development, Inc. [mbe-hm]	\$2,055,735.00	\$702,357	34.17%	na	\$516,735.00	33.58%	\$349,258.00	20.47%	33/0