



## Interoffice Memorandum

October 10, 2017

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Michael Baker, Project Manager, Roads and Drainage Division  
407 836-7853

SUBJECT: Award of Invitation for Bids Y18-117-MV, Portland Cement, Type I

### ACTION REQUESTED:

Approval to award Invitation for Bids Y18-117-MV, Portland Cement, Type I, to the sole responsive and responsible bidder, Cemex Construction Materials Florida, LLC, in the estimated contract award amount of \$208,000 for base year. Further, request authorization for the Procurement Division to exercise two additional option years.

### PROCUREMENT:

Portland cement, Type I is used to produce concrete to support various construction and drainage projects.

### FUNDING:

Funds are available in account number 1002 072 2906 4160.

### APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

### REMARKS:

One bid was received in response to this Invitation for Bids and was evaluated for responsiveness, responsibility and price reasonableness. The sole bidder, Cemex Construction Materials Florida, LLC, has the necessary manpower and equipment to perform this contract. Cemex Construction Materials Florida, LLC is our current contracted provider and has performed in a satisfactory manner. The bid from Cemex Construction Materials Florida, LLC is considered fair and reasonable as it reflects a 7.9% price increase from our 2016 Portland Cement, Type I contract as compared to the current contract.

Public Works Department's in-house construction crews utilize in-situ concrete to pour driveways, sidewalks, curbs and other associated concrete structures. Portland cement, Type I is the essential ingredient of the concrete mix, and our silos need to be replenished with this product as supplied by this term contract.

The Roads and Drainage Division has three continuous mix concrete trucks used daily to pour concrete for four construction crews and supplying concrete to each of the maintenance facilities. Without this ability, the Roads and Drainage Division would be trying to schedule with the concrete plants to have the concrete delivered to worksites on a daily basis and to have them available at the times they are needed. This method is not always very dependable.

To ensure an open and competitive bid process, the Invitation for Bids was posted on the Orange County website. A query from staff to potential sources that declined to compete on this project did not result in any findings despite multiple attempts.

Cemex Construction Materials Florida, LLC bid price of \$130 per ton for Portland Cement, Type I is the same price of the last option year of Contract Y15-117 and was found to be within reasonable market range when compared to existing similar contracts in Seminole County and the City of Orlando (see below):

- Seminole County:
  - Vendor: Maschmeyer Concrete Company of Florida \$125 per ton
- City of Orlando:
  - Vendor: H.D. Supply, Whitecap Construction \$9.10 per 94-lb bag (which equates to \$193.62/ton)

Based on the above information, we consider the bidder's current prices to be within reasonable market range.

Therefore, award is recommended to Cemex Construction Materials Florida, LLC.

Bid tabulation is as follows:

<u>Bids Received</u>	<u>Bid Price</u>
Cemex Construction Materials Florida, LLC.	\$208,000

**BID TABULATION**  
**IFB Y18-117-MV**  
**PORTLAND CEMENT, TYPE I**

		Cemex Construction Materials Florida LLC			
Portland Cement, Type I	Estimated Annual Usage (tons)	Unit Price	Extended Annual Price		
Basic Year	1,600	\$130.00	\$208,000.00		
Emergency Deliveries	2 ea	\$0.00	\$0.00		
Option Year 1	1,600	\$132.60	\$212,160.00		
Emergency Deliveries	2 ea	\$0.00	\$0.00		
Option Year 2	1,600	\$135.25	\$216,400.00		
Emergency Deliveries	2 ea	\$0.00	\$0.00		
			<b>\$636,560.00</b>		



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

September 22, 2017

TO: Melisa Vergara, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y18-117-MV, Portland Cement, Type I**

The Business Development Division evaluated the **1 bid** submitted for this project and found that **the bidder is not an** Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

