

# Interoffice Memorandum

October 18, 2017

То:	Mayor Teresa Jacobs and the Board of County Commissioners
Front	Carrie Woodell, Manager, Procurement Division
Contact:	Andres Salcedo P.E., Assistant Director, Utilities Department 407-254-9719
Subject:	Award of Invitation for Bids Y17-757-PH, Pump Stations 3372 Meadow Woods 7, 3409 Meadow Woods 9, 3565 Rhode Island Woods and 3072 South Meadow Package 13

## ACTION REQUESTED:

Approval to award Invitation for Bids Y17-757-PH, Pump Stations 3372 Meadow Woods 7, 3409 Meadow Woods 9, 3565 Rhode Island Woods and 3072 South Meadow Package 13, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$1,618,776.

### PROCUREMENT:

To perform improvements at four pump stations. The improvements include wet well liners, pumps, risers, discharge piping, valves, valve vaults and electrical system, site access and security. These projects are located in District 4.

#### FUNDING:

Funding is available in account number 4420-038-1559-6310.

#### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

#### REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. A protest was received from Prime Construction Group, Inc. challenging the recommendation to award to RTD Construction, Inc. based on MWBE participation. In consideration of additional information provided as a result of the protest review, the Business Development Division reduced the MWBE participation for RTD Construction, Inc. Therefore, the protest submitted by Prime Construction Group, Inc. was upheld. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore award is recommended to Prime Construction Group, Inc.

BIDDERS:	<b>BID AMOUNT</b>
Prime Construction Group, Inc.	\$1,618,776
RTD Construction, Inc.	\$1,657,584
TLC Diversified, Inc.	\$1,821,775
Wharton-Smith, Inc.	\$2,277,000



Interoffice Memorandum

#### **BUSINESS DEVELOPMENT DIVISION**

October 12, 2017

TO:	Patty Hobbs, Senior Contract Administrator Procurement Division
FROM:	Dexter Watts, Senior Contract Administrator DW Business Development Division
SUBJECT:	Business Development Division Bid Evaluation
PROJECT:	Y17-757-PH / Pump Stations 3372 Meadow Woods 7, 3409 Meadow

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Prime Construction Group, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

Woods 9, 3565 Rhode Island Woods and 3072 South Meadow Package 13

The second low bid submitted by RTD Construction, Inc. did not achieve good faith effort and reported 15.32% MWBE participation in their bid.

The third low bid submitted by TLC Diversified, Inc. did not achieve good faith effort documentation and reported 3.68% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

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DW 10/12/17

IFB-Y	IFB-Y17-757-PH / Pump Stations 3372 Meadow Woods 7, 3409 Meadow Woods 9, 3665 Rhode Island Woods and												
	3072 South Meadow Package 13												
							% Difference		% Difference				
		•	M/WBE	% M/WBE		\$ Over	From Low	\$ Over 2nd	From 2nd	<b>I</b> 1			
Rank	Bidder	<b>Bid Amount</b>	\$'s in Bid	(Goal 25%)	GFE	Low Bid	Bid (5%)	Low Bid	Low Bid	M / W			
Low Bid	Prime Construction Group, Inc.	\$1,618,776	\$0.00	0.00%	no					50/10			
2nd Low	RTD Construction, Inc.	\$1,657,584	\$253,992.40	15.32%	no	\$38,808	2.40%			31/10			
3rd Low	TLC Diversified, Inc.	\$1,821,775	\$67,094.50	3.68%	no	\$202,999	12.54%	\$164,191	9.91%	23/7			
4th Low	Wharton-Smith, Inc.	\$2,277,000	\$122,506.00	5.38%	yes	\$658,224	40.66%	\$619,416	37.37%	31/13			

# **BID COMPARISON**