



## Interoffice Memorandum

October 24, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y17-789-PH, Pump Stations 3250 Sweetwater 2, 3260 Wekiva Meadows, 3356 Sweetwater 3, and 3509 425 Industrial Park Package 12

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-789-PH, Pump Stations 3250 Sweetwater 2, 3260 Wekiva Meadows, 3356 Sweetwater 3, and 3509 425 Industrial Park Package 12, to the low responsive responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$1,482,669.

### PROCUREMENT:

To perform improvements at three pump stations. The improvements include wet well liners, pumps, risers, discharge piping, valves, valve vaults and electrical system, site access, and security. These projects are located in District 2.

### FUNDING:

Funding is available in account numbers 4420-038-1502-6310 and 4420-038-1503-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

### BIDDERS:

### BID AMOUNT

Prime Construction Group, Inc.  
RTD Construction, Inc.

\$1,482,669  
\$1,992,929



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

September 25, 2017

TO: Patty Hobbs, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-789-PH / Pump Stations 3250 Sweetwater 2, 3260 Wekiva Meadows, 3356 Sweetwater 3, and 3509 425 Industrial Park Package 12**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Prime Construction Group, Inc. did not achieve good faith effort documentation and reported 3.20% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Winter Garden Grassing	\$5,000
Wbe-wf	L P Video Productions	\$475
Mbe-hm	Central Florida Construction Walls, Inc.	\$41,980
<b>Total MWBE Participation</b>		<b>\$47,455.00 (3.20%)</b>

The second low bid submitted by RTD Construction, Inc. met the MWBE participation goal and reported 25.25% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y17-789-PH / Pump Stations 3250 Sweetwater 2, 3260 Wekiva Meadows, 3356 Sweetwater 3, and 3509 425 Industrial Park**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
<b>Low Bid</b>	Prime Construction Group, Inc.	\$1,482,669	\$47,455	3.20%	no					50/8
<b>2nd Low</b>	RTD Construction, Inc.	\$1,992,929	\$503,219	25.25%	na	\$510,260	34.41%			31/11