



## Interoffice Memorandum

December 11, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
(407) 836-7871

Subject: Award of Invitation for Bids Y18-123-RM, Stormwater Pipe Install and Repair

### ACTION REQUESTED:

Approval to award Invitation for Bids Y18-123-RM, Stormwater Pipe Install and Repair, to the low responsive and responsible bidder, Stage Door II, Inc. in the estimated annual contract award amount of \$4,864,950. Further request authorization for the Procurement Division to exercise contract option years one and two.

### PROCUREMENT:

Work will consist of providing all labor, materials, equipment and incidentals necessary to install and repair storm sewer pipe, ditch bottom inlets, curb inlets and roadside ditches, including site preparation, hauling, grading, stabilizing, sodding, miscellaneous asphalt pavement, concrete curbs and sidewalks, driveways, mitered ends, clearing and grubbing and swale excavation.

### FUNDING:

Funding is available in account number 1002-072-2906-3816.

### APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y18-123-RM, Stormwater Pipe Install and Repair

REMARKS:

Two bids were received in response to this invitation for bids and were evaluated for responsiveness and responsibility. The bid of Schuller Contractors Incorporated did not provide sufficient similar project reference information required and were deemed non-responsible. Stage Door II, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Stage Door II, Inc.

Bids Received

Stage Door II, Inc.

Base Year: \$4,864,950

Option Year 1: \$4,864,850

Option Year 2: \$4,864,850

Total Bid: \$14,594,650

Schuller Contractors Incorporated

Non-Responsible




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

November 21, 2017

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-123-RM, Stormwater Pipe Install and Repair

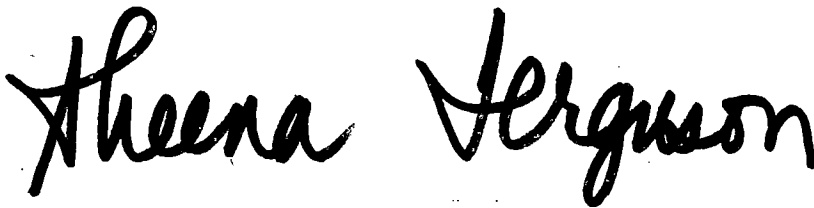
The Business Development Division evaluated the 1 bid submitted for this project and found that the apparent low bidder Stage Door II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 1.03% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Winter Garden Grassing	\$150,000
<b>Total MWBE Participation</b>		<b>\$150,000</b>

Our evaluation of the bid was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidder's compliance with the IFB's M/WBE requirements, including the percentage breakdown for the bidder and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON										
IFB-Y18-123-RM, Stormwater Pipe Install and Repair										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Stage Door II, Inc.	\$14,594,650	\$150,000	1.03%	No					0%