



Interoffice Memorandum

December 13, 2017

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Jacqueline Torbert, Manager, Water Division
407-254-9850

SUBJECT: Award of Invitation for Bids Y18-153-PD, Installation and
Replacement of Backflow Prevention Assemblies

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-153-PD, Installation and Replacement of Backflow Prevention Assemblies, to the low responsive and responsible bidders, Nils Humberg Enterprises, LLC dba Ace Flow Control in the estimated contract award amount of \$944,500, Frank Gay Plumbing, Inc. in the estimated contract award amount of \$1,033,456.25 and American Backflow & Fire Services, LLC in the estimated contract award amount of \$1,156,500 for a 1-year term. Further request authorization for the Procurement Division to renew the contract for four additional 1-year terms.

PROCUREMENT:

To provide physical installation, replacement and initial testing of backflow preventers on properties of Orange County Utilities customers, including residential irrigation and potable water services that are required to have backflow prevention devices or assemblies.

FUNDING:

Funding will be available in account 4420 038 1576 0001.

APPROVALS:

The Water Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility and price. The bid of Groundtek of Central Florida, LLC was determined to be non-responsible for failing to submit similar project experience.

The low bidders, Nils Humberg Enterprises, LLC dba Ace Flow Control, Frank Gay Plumbing, Inc. and American Backflow & Fire Services, LLC, have the necessary manpower and equipment to perform this contract. References contacted demonstrated a satisfactory performance record. Therefore, award is recommended to Nils Humberg Enterprises, LLC dba Ace Flow Control, Frank Gay Plumbing, Inc. and American Backflow & Fire Services, LLC.

Bid tabulation is as follows:

<u>Bids Received</u>	<u>Bid Price</u>
Nils Humberg Enterprises, LLC dba Ace Flow Control	\$ 944,500.00
Frank Gay Plumbing, Inc.	\$1,033,456.25
American Backflow & Fire Services, LLC	\$1,156,500.00
Aaron's Backflow Services, Inc.	\$1,756,000.00
Groundtek of Central Florida, LLC	Non-Responsible




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 21, 2017

TO: Perry Davis, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y18-153-PD, Installation and Replacement of Backflow Prevention Assemblies**

The Business Development Division evaluated the **4 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON

Y18-153-PD, Installation and Replacement of Backflow Prevention Assemblies

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Nils Humberg Enterprises, LLC dba Ace Flow Control	\$944,500.00				
2nd Low	Frank Gay Plumbing, Inc.	\$1,033,456.25	\$88,956	9.42%		
3rd Low	American Backflow & Fire Services, LLC	\$1,156,500.00	\$212,000	22.45%	\$123,044	11.91%
4th Low	Aaron's Backflow Services, Inc.	\$1,756,000.00	\$811,500	85.92%	\$722,544	69.92%