



Interoffice Memorandum

December 13, 2017

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Jacqueline Torbert, Manager, Water Division
407-254-9850

SUBJECT: Award of Invitation for Bids Y18-158-PD, Testing and Repair of
Backflow Prevention Assemblies

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-158-PD, Testing and Repair of Backflow Prevention Assemblies, to the low responsive and responsible bidders, American Backflow & Fire Services, LLC in the estimated contract award amount of \$453,000, Nils Humberg Enterprises, LLC dba Ace Flow Control in the estimated contract award amount of \$467,300 and Aaron's Backflow Services, Inc. in the estimated contract award amount of \$684,000 for a 1-year term. Further request authorization for the Procurement Division to renew the contract for four additional 1-year terms.

PROCUREMENT:

To provide physical testing and repair of backflow preventers on properties of Orange County Utilities customers, including residential irrigation and potable water services that are required to have backflow prevention devices or assemblies.

FUNDING:

Funding will be available in account 4420 038 1326 3840.

APPROVALS:

The Water Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids, and were evaluated for responsiveness, responsibility and price. The bid of Groundtek of Central Florida, LLC was determined to be non-responsible for failing to submit similar project experience.

The low bidders, American Backflow & Fire Services, LLC, Nils Humberg Enterprises, LLC dba Ace Flow Control and Aaron's Backflow Services, Inc., have the necessary manpower and equipment to perform this contract. References contacted demonstrated a satisfactory performance record. Therefore, award is recommended to American Backflow & Fire Services, LLC, Nils Humberg Enterprises, LLC dba Ace Flow Control and Aaron's Backflow Services, Inc.

Bid tabulation is as follows:

<u>Bids Received</u>	<u>Bid Price</u>
American Backflow & Fire Services, LLC	\$ 453,000
Nils Humberg Enterprises, LLC dba Ace Flow Control	\$ 467,300
Aaron's Backflow Services, Inc.	\$ 684,000
Frank Gay Plumbing, Inc..	\$1,362,900
Groundtek of Central Florida, LLC	non-responsible




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 21, 2017

TO: Perry Davis, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y18-158-PD, Testing and Repair Backflow Prevention Assemblies**

The Business Development Division evaluated the **4 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON

Y18-158-PD, Testing and Repair Backflow Prevention Assemblies

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	American Backflow & Fire Services, LLC	\$453,000				
2nd Low	Nils Humberg Enterprises, LLC dba Ace Flow Control	\$467,300	\$14,300	3.16%		
3rd Low	Aaron's Backflow Services, Inc.	\$684,000	\$231,000	50.99%	\$216,700	46.37%
4th Low	Frank Gay Plumbing, Inc.	\$1,362,900	\$909,900	200.86%	\$895,600	191.65%