



December 18, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Louis Quinones, Deputy Chief, Corrections Department
407-836-0279

Subject: Selection of Firm, Request for Proposals Y17-192-MG, Security Guard
Services for the Corrections Department

RECOMMENDATION:

Selection of one firm and two ranked alternates to provide Security Guard Services for the Corrections Department, Request for Proposals Y17-192-MG, from the following firms listed alphabetically.

Allied Universal
G4S Secure Solutions
Redcon Solutions Group

Further request authorization for the Procurement Division to negotiate and execute the 3-year contract in the amount of \$5,565,332.16, renewable for two additional 1-year terms. Proposals were evaluated by the Procurement Committee on August 23, 2017. Commissioner Betsy VanderLey was assigned to the Procurement Committee.

PURPOSE

To select a firm to provide continuing security guard services for the Corrections Department, including the Juvenile Assessment Center.

DISCUSSION

The Contractor shall provide perimeter entrance point security and screening services at the Corrections Facility, as well as intake and detention services for juveniles delivered by law enforcement to the Orange County Juvenile Assessment Center.

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Y17-192-MG, Security Guard Services

A protest was filed by Allied Universal, which was heard by the protest committee on December 7, 2017, and unanimously decided to deny the protest. No appeal was filed.

Five proposals were received in response to the Request for Proposals. The proposals of American Guard Services, Inc. and Supreme Protection Services, LLC scored too low for Board consideration.

Consensus scores of the Procurement Committee are attached.

RFP Y17-192-MG

SECURITY GUARD SERVICES FOR THE CORRECTIONS DEPARTMENT

| | QUALIFICATION N OF STAFF | | QUALIFICATION OF FIRM | | TECHNICAL APPROACH | | M/WBE | | LOCATION | | FEE PROPOSAL | WELFARE RECIPIENTS | SDV SUB | SDV PRIME | TOTAL |
|---------------------------|-----------------------------|-------------------|--------------------------|-------------------|-----------------------|-------------------|-----------|-------------------|-----------|-------------------|-------------------|-----------------------|------------|--------------|-------|
| WEIGHT | 15 | | 25 | | 20 | | 10 | | 10 | | 20 | 5 | 10 | 5 | |
| | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | WEIGHTED SCORE | RAW SCORE | RAW SCORE | RAW SCORE | |
| VENDOR NAME | | | | | | | | | | | | | | | |
| ALLIED UNIVERSAL | 3 | 45 | 2 | 50 | 4 | 80 | 4 | 40 | 5 | 50 | 78 | 5 | 0 | 0 | 348 |
| G4S SECURE SOLUTIONS | 4 | 60 | 5 | 125 | 5 | 100 | 4 | 40 | 5 | 50 | 76 | 5 | 0 | 0 | 456 |
| REDCON SOLUTIONS GROUP | 2.80 | 42 | 2 | 50 | 3 | 60 | 5 | 50 | 5 | 50 | 100 | 1 | 0 | 0 | 353 |



Interoffice Memorandum

July 27, 2017

To: Kathy Bozeman, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator *Q*
Business Development Division

SUBJ: RFP #Y17-192-KB, Security Guard Services for the Corrections
Department

Below are the respondents to the subject RFP with their firm's certified sub-consultants and M/WBE participation score on a 1 – 5 rating:

| | | | |
|--------------|----------------------------------|------------|-----------------|
| 1. | G4S Secure Solutions | | 4 Points |
| AFAM | CISS, Inc. | 24% | |
| | | | |
| | Total MWBE Participation: | 24% | |
| | EEO Staff | 100% | |
| Bonus Points | | | |
| * | Service-Disabled Veterans (SDV) | 0 | |
| | Welfare Recipients: | 5 | |

*CISS, Inc. was listed as SDV in the proposal. CISS, Inc. is not registered with Orange County as a SDV. Therefore, the evaluator could not access bonus points.

| | | | |
|--------------|---|------------|-----------------|
| 2. | Allied Universal | | 4 Points |
| AFAF | G E Investigations, Inc. dba G E Protection | 24% | |
| | | | |
| | Total MWBE Participation: | 24% | |
| | EEO Staff | 100% | |
| Bonus Points | | | |
| | Service-Disabled Veterans (SDV) | 0 | |
| | Welfare Recipients: | 5 | |

cc: Contract File

Sheena Ferguson

| | | | |
|--------------|---|------------|-----------------|
| 3. | American Guard Services, Inc. | | 4 Points |
| AFAF | G E Investigations, Inc. dba G E Protection | 24% | |
| | | | |
| | Total MWBE Participation: | 24% | |
| | EEO Staff | 83% | |
| Bonus Points | | | |
| | Service-Disabled Veterans (SDV) | 0 | |
| | Welfare Recipients: | 0 | |

| | | | |
|--------------|---|-----------|-----------------|
| 4. | Supreme Protection Services, LLC | | 3 Points |
| | None | 0% | |
| | | | |
| | Total MWBE Participation: | 0% | |
| | EEO Staff | 90% | |
| Bonus Points | | | |
| | Service-Disabled Veterans (SDV) | 0 | |
| | Welfare Recipients: | 0 | |

| | | | |
|---------------|----------------------------------|-----------|-----------------|
| 5. SDV | Redcon Solutions Group | | 5 Points |
| | None | 0% | |
| | | | |
| | Total MWBE Participation: | 0% | |
| | EEO Staff | 69% | |
| Bonus Points | | | |
| | Service-Disabled Veterans (SDV) | 0 | |
| | Welfare Recipients: | 1 | |