



Interoffice Memorandum

January 29, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y18-718-RM, Administration Center Building
Safety Division Office Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-718-RM, Administration Center Building Safety Division Office Renovation, to the low responsive and responsible bidder, S.A. Casey Construction, Inc. in the estimated contract award amount of \$403,923.34

PROCUREMENT:

The scope of work consists of demolition of the existing kitchen and dining area, which will be renovated into office space, a conference room and a multi-purpose room. The project is located in District 5.

FUNDING:

Funding is available in account number 1011 068 2613 6210.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by S.A. Casey Construction, Inc. is approximately 16.3% lower than the second low bidder, staff evaluated the bids and determined that the low bid is reasonable. References provided were satisfactory for this type of work and S.A. Casey Construction, Inc. has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

Page 2

Award of Invitation for Bids Y18-718-RM

Administration Center Building Safety Division Office Renovation

Bids Received

S.A. Casey Construction, Inc.	\$403,923.34
RL Burns, Inc.	\$469,650.00
EPS Contractor Group, Corp.	\$535,000.00
Votum Construction, LLC	\$591,613.00
Axios Construction Services, LLC	\$605,258.81



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

February 8, 2018

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y18-718-RM / Administration Center Building Safety Division Office Renovation**

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder S.A. Casey Construction, Inc. met the MWBE participation goal and reported 25% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	D & R Cabinetry	\$5,500
Mbe-afam	Prentiss II Industries LLC	\$23,874.04
Wbe-wf	Lavendar Lady Plumbing	\$9,500
Mbe-hm	Cornelco Inc.	\$62,125
Total MWBE Participation		\$100,999.04 (25%)

The second low bid submitted by Orange County MWBE firm R L Burns, Inc. is bidding as a prime. Therefore, R L Burns, Inc. is required to self- perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, then other M/WBE's will have to be included to achieve the 25% M/WBE goal. R L Burns, Inc. reported self-performing 0%. They reported 36.07% other MWBE participation in their bid and met the MWBE participation goal.

The third low bid submitted by Orange County MWBE firm EPS Contractor Group, Corp. is bidding as a prime. Therefore, EPS Contractor Group, Corp. is required to self- perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, then other M/WBE's will have to be included to achieve the 25% M/WBE goal. EPS Contractor Group, Corp. reported self-performing 31.66%. They reported 3.01% other MWBE participation in their bid and did not achieve good faith effort documentation.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Samantha L. Lanza
for Sheena Ferguson

Y18-718-RM / Administration Center Building Safety Division Office Renovation

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y18-718-RM / Administration Center Building Safety Division Office Renovation

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$403,923.34	\$0.00	\$100,999.04	0.00%	25.00%	25.00%	na					25/11
2nd Low	R L Burns, Inc. [mbe-afam]	\$469,650.00	\$0.00	\$169,400.00	0.00%	36.07%	36.07%	na	\$65,726.66	16.27%			55/15
3rd Low	EPS Contractor Group, Corp. [mbe-hm]	\$535,000.00	\$169,405.00	\$16,098.00	31.66%	3.01%	34.67%	no	\$131,076.66	32.45%	\$65,350.00	13.91%	25/0
4th Low	Votum Construction, LLC [mbe-afaf]	\$591,613.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	no	\$187,689.66	46.47%	\$121,963.00	25.97%	0/0
5th Low	Axios Construction Services, LLC [mbe-afam]	\$605,258.81	\$329,417.25	\$0.00	54.43%	0.00%	54.43%	na	\$201,335.47	49.84%	\$135,608.81	28.87%	62/0