



## Interoffice Memorandum

April 2, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: *CW* Carrie Woodell, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Approval to Award Invitation for Bids Y18-726-TA, Malcolm Road  
Water Supply Facility

### ACTION REQUESTED:

Approval to award Invitation for Bids Y18-726-TA, Malcolm Road Water Supply Facility, to the low responsive and responsible bidder, MWH Constructors, Inc., for the total contract award amount of \$23,309,753.

### PROCUREMENT:

The project includes construction of the Malcolm Road Water Supply Facility, a 8.64 million gallons per day, maximum day demand, facility located in western Orange County. Construction will include, but not be limited to, furnishing all labor, equipment, and materials for the construction of the facilities. This project is located in District 1.

### FUNDING:

Funding is available in account numbers 4420-038-1557-03-6310 and 4420-038-1506-24.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

This solicitation consisted of a two-step procurement process, Request for Qualifications, Step 1, followed by an Invitation for Bids, Step 2. Six responses were received in response to the Request for Qualifications.

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. MWH Constructors, Inc. has a satisfactory record of performance and is considered responsible. Their bid is 2.03% lower than the consultant's estimate. Therefore, award is recommended to MWH Constructors, Inc.

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Approval to Award Invitation for Bids Y18-726-TA, Malcolm Road Water Supply Facility Improvements

**BIDDERS:**

MWH Constructors, Inc.

Wharton-Smith, Inc.

Prime Construction Group, Inc.

Adams-Robinson Enterprises, Inc.

**BID AMOUNT**

\$23,309,753

\$23,997,000

\$25,987,749

\$30,268,000



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

March 13, 2018

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y18-726-TA / Malcolm Road Water Supply Facility**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder MWH Constructors, Inc. achieved good faith effort documentation and reported 5.85% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Central Florida Construction Walls, Inc.	\$617,200
Wbe-wf	John B. Webb & Associates	\$10,400
Wbe-wf	Winter Garden Grassing, Inc.	\$288,000
Wbe-wf	KMG Fence, LLC	\$227,237
Mbe-hm	EM Paving	\$221,000
<b>Total MWBE Participation</b>		<b>\$1,363,837 (5.85%)</b>

The second low bid submitted by Wharton-Smith, Inc. achieved good faith effort documentation and reported 4.62% MWBE participation in their bid.

The third low bid submitted by Prime Construction Group, Inc. did not achieve good faith effort documentation and reported 2.52% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y18-726-TA / Malcolm Road Water Supply Facility**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (3%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	MWH Constructors, Inc.	\$23,309,753	\$1,363,837.00	5.85%	yes					48/14
2nd Low	Wharton-Smith, Inc.	\$23,997,000	\$1,109,697.50	4.62%	yes	\$687,247	2.95%			32/13
3rd Low	Prime Construction Group, Inc.	\$25,987,749	\$654,797.05	2.52%	no	\$2,677,996	11.49%	\$1,990,749	8.30%	54/10
4th Low	Adams-Robinson Enterprises, Inc.	\$30,268,000	\$7,785,378.00	25.72%	na	\$6,958,247	29.85%	\$6,271,000	26.13%	71/0