




April 30, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y18-749-RM, East Orange Head Start
Modular Relocation

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-749-RM, East Orange Head Start Modular Relocation, to the low responsive and responsible bidder, Café Construction & Development, Inc. in the total contract award amount of \$229,500.

PROCUREMENT:

Work consists of relocating the modular building at the East Orange Park. The project is located in District 5.

FUNDING:

Funding is available in account number 1023 062 7582 6210.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Café Construction & Development, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development, Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development, Inc.

Bids Received

Café Construction & Development, Inc.	\$229,500
Regis Southern, Inc.	\$233,000

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Award of Invitation for Bids Y18-749-RM

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Regis Southern, Inc.	\$233,000



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 16, 2018

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-749-RM / East Orange Head Start Modular Relocation

The Business Development Division evaluated the 2 lowest bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Café Construction & Development, Inc. is bidding as a prime. Therefore, Café Construction & Development, Inc. is required to self- perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, then other MWBE's will have to be included to achieve the 25% MWBE goal. Café Construction & Development, Inc. reported self-performing 61.87%. They reported 14.24% other MWBE participation in their bid and met the MWBE participation goal. Please note the following certified MWBE participation:

Mbe-hm	Café Construction & Development, Inc.	\$141,988
Mbe-hm	M & M Electric of Central Florida	\$32,672
Total MWBE Participation		\$174,660 (76.11%)

The second low bid submitted by Orange County MWBE firm Regis Southern, Inc. is bidding as a prime. Therefore, Regis Southern, Inc. is required to self- perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, then other MWBE's will have to be included to achieve the 25% MWBE goal. Regis Southern, Inc. reported self-performing 51.07%. They reported 0% other MWBE participation in their bid and met the MWBE participation goal.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Aheena Ferguson

Y18-749-RM / East Orange Head Start Modular Relocation

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y18-749-RM / East Orange Head Start Modular Relocation

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub- contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Café Construction & Development, Inc. [mbe-hm]	\$229,500	\$141,988	\$32,672	61.87%	14.24%	76.10%	na					40/0
2nd Low	Regis Southern, Inc. [mbe-am]	\$233,000	\$119,000	\$0	51.07%	0.00%	51.07%	na	\$3,500	1.53%			100/0