




## Interoffice Memorandum

June 8, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y18-758-TA, South Service Area/East Service Area (SSA/ESA) 36-Inch Potable Water Main, 24-Inch Reclaimed Water Main and J. Lawson Blvd. Potable Water Re-Pump Facility

### ACTION REQUESTED:

Award of Invitation for Bids Y18-758-TA, South Service Area/East Service Area (SSA/ESA) 36-Inch Potable Water Main, 24-Inch Reclaimed Water Main and J. Lawson Blvd. Potable Water Re-Pump Facility, to the low responsive and responsible bidder, Felix Associates of Florida, Inc. for the estimated contract award amount of \$27,630,185.90.

### PROCUREMENT:

The project includes the installation of approximately 39,000 linear feet of 36-inch potable water main and 39,500 linear feet of 24-inch reclaimed water main by open cut and directional drilling, including all fittings and valves, pavement and sidewalk restoration. There is also construction of a 6,000 gallon per minute pressure boosting re-pump facility to include all site work and mechanical equipment. This project is located in District 4.

### FUNDING:

Funding is available in account numbers 4420-038-15508-6340, 4420-038-1483-6340, and 4420-038-1508-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

This solicitation consisted of a two-step procurement process: Request for Qualifications, Step 1, followed by an Invitation for Bids, Step 2. Twelve responses were received in response to the Request for Qualifications.

Award of Invitation for Bids Y18-758-TA, South Service Area/East Service Area (SSA/ESA) 36-Inch Potable Water Main, 24-Inch Reclaimed Water Main and J. Lawson Blvd. Potable Water Re-Pump Facility

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Felix Associates of Florida, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Felix Associates of Florida, Inc.

**BIDDERS:**

**BID AMOUNT**

Felix Associates of Florida, Inc.	\$27,630,185.90
Garney Companies, Inc.	\$28,836,654.00
PWC Joint Venture LLC	\$29,025,233.00
Metro Equipment Service, Inc.	\$29,951,482.00
Prime Construction Group, Inc.	\$30,916,940.00
T B Landmark Construction, Inc.	\$34,336,981.75



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

May 25, 2018

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y18-758-TA / South Service Area/East Service Area (SSA/ESA) 36-Inch Potable Water Main, 24-inch Reclaimed water main and J. Lawson Blvd Potable Water Re-pump Facility**

The Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Felix Associates of Florida, Inc. met the MWBE participation goal and reported 26.50% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	EM Paving	\$641,222
Mbe-hm	Central Florida Construction Walls	\$759,406
Mbe-afam	Sterling Silver Scape & Sod	\$23,200
Mbe-hm	Diversified Supply	\$5,287,818
Wbe-wf	John B Webb & Associates	\$168,000
Mbe-am	Central Hauling & Excavating, Inc.	\$442,752
<b>Total MWBE Participation</b>		<b>\$7,322,398 (26.50%)</b>

The second low bid submitted by Garney Companies, Inc. met the MWBE participation goal and reported 28.17% MWBE participation in their bid.

The third low bid submitted by PWC Joint Venture LLC met the MWBE participation goal and reported 26.09% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

**Y18-758-TA / South Service Area/East Service Area (SSA/ESA) 36-Inch Potable Water Main, 24-inch Reclaimed water main and J. Lawson Blvd Potable Water Re-pump Facility**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

# BID COMPARISON

**Y18-758-TA / South Service Area/East Service Area (SSAESA) 36-Inch Potable Water Main, 24-inch Reclaimed Water Main and J. Lawson Blvd Potable Water Re-pump Facility**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Felix Associates of Florida, Inc.	<del>\$27,630,185.90</del>	\$7,322,398	26.50%	na					46/1
2nd Low	Garney Companies, Inc.	<del>\$28,836,654.00</del>	\$8,123,592	28.17%	na	\$1,206,468.10	4.37%			43/4
3rd Low	PWC Joint Venture LLC	<del>\$29,025,233.00</del>	\$7,572,467	26.09%	na	\$1,395,047.10	5.05%	\$188,579.00	0.65%	79/2
4th Low	Metro Equipment Service, Inc.	<del>\$29,951,482.00</del>	\$7,553,900	25.22%	na	\$2,321,296.10	8.40%	\$1,114,828.00	3.87%	100/0
5th Low	Prime Construction Group, Inc.	<del>\$30,916,940.00</del>	\$7,518,117	24.32%	yes	\$3,286,754.10	11.90%	\$2,080,286.00	7.21%	57/8
6th Low	T B Landmark Construction, Inc.	<del>\$34,336,981.75</del>	\$6,283,800	18.30%	no	\$6,706,795.85	24.27%	\$5,500,327.75	19.07%	19/9