



August 15, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: *Cm* Carrie Mathes, Manager, Procurement Division

Contact: Michael Drozeck, Manager, Stormwater Management Division  
(407) 836-7945

Subject: Award of Invitation for Bids Y18-185-EB, Stormwater Infrastructure  
Rehabilitation Services

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y18-185-EB, Stormwater Infrastructure Rehabilitation Services, to the low responsive and responsible bidder, Schuller Contractors Incorporated, in the estimated contract amount of \$2,526,740 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two. The estimated contract amount includes every conceivable requirement that may arise during the performance of the contract.

**PROCUREMENT:**

Work under this contract consists of providing all labor, equipment, maintenance of traffic, mobilization, and incidentals necessary to perform stormwater infrastructure rehabilitation, including stormwater pipe installation and repair, ditch bottom inlets and repairs, concrete ditch pavement, underdrain installation, and other related work on an as-needed basis.

**APPROVALS:**

The Stormwater Management Division and the Business Development Division concur with this recommendation.

**REMARKS:**

Four bids were received in response to the Invitation for Bids. The bids from Valencia Construction Group, Inc. and EnviroWaste Services Group, Inc. have been determined non-responsible for failure to provide similar projects that met the experience requirements of the solicitation. The low bid submitted by Schuller Contractors Incorporated is considered fair and reasonable when compared to similar contracts, market pricing, and Florida Department of Transportation prices.

Award of Invitation for Bids Y18-185-EB, Term Contract for Stormwater Infrastructure Rehabilitation Services

Schuller Contractors Incorporated has a satisfactory record of performance for this type of work and is considered responsible. Therefore, award is recommended Schuller Contractors Incorporated.

Bids Received

**Schuller Contractors Incorporated**

<b>Base Year</b>	<b>\$2,526,740</b>
<b>Option Year 1</b>	<b>\$2,526,640</b>
<b>Option Year 2</b>	<b>\$2,526,640</b>
<b>Total 3 years</b>	<b>\$7,580,020</b>

**Stage Door II, Inc.**

<b>Base Year</b>	<b>\$2,637,450</b>
<b>Option Year 1</b>	<b>\$2,637,350</b>
<b>Option Year 2</b>	<b>\$2,637,350</b>
<b>Total 3 years</b>	<b>\$7,912,150</b>

**Valencia Construction Group, Inc.**  
**EnviroWaste Services Group, Inc.**

**Non-Responsible**  
**Non-Responsible**




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 28, 2018

TO: Elia Batista, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y18-185-EB, Stormwater Infrastructure Rehabilitation Services**

The Business Development Division evaluated the two bids submitted for this project and found the apparent low bidder Schuller Contractors Incorporated did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Stage Door II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported .13% MWBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

A large, stylized handwritten signature in black ink that reads "Sheena Ferguson".

BID COMPARISON										
IFB-Y18-185-EB, Stormwater Infrastructure Rehabilitation Services										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Schuller Contractors Incorporated	\$7,580,020	\$0	0.00%	No					100%/0
2nd Low	Stage Door II, Inc.	\$7,912,150	\$0	0%	No	\$332,130	4.38%			68%/08%

6% \$500,000.01 - \$750,000  
 5% \$750,000.01 - \$2,000,000  
 4% \$2,000,000.01 - \$5,000,000  
 3% over \$5,000,000.01