



Interoffice Memorandum

August 22, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: David Jones, Manager, Environmental Protection Division
407-836-1405

Subject: Award of Invitation for Bids Y18-781-RM, Orange County Uniform
Waterway Marker Installation

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-781-RM, Orange County Uniform Waterway Marker Installation, to the low responsive and responsible bidder, C-Scape Construction, Inc. in the total contract award amount of \$243,000.

PROCUREMENT:

Orange County maintains a Florida Fish and Wildlife Conservation Commission and a (FWC) Florida Uniform Waterway Marker permit that establishes boating safety zones on 3 chains of lakes, and is responsible for the management of approximately 100 waterway markers. The scope of work consists of the removal of all existing uniform waterway markers, driving new pilings, and providing other associated hardware for the new sign panels.

FUNDING:

Funding is available in account numbers 1096-068-2435-3197, 1095-068-2430-3197 and 1079-068-2437-3197.

APPROVALS:

The Environmental Protection and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by C-Scape Construction, Inc. is approximately 36% lower than the second low bidder. Staff evaluated the bids, met with C-Scape Construction, Inc., who confirmed their price and understanding of the scope of work, and determined that the low bid is reasonable. References provided were satisfactory for this type of work and C-Scape Construction, Inc. has been determined to be responsible. Therefore, award is recommended to C-Scape Construction, Inc. Bid tabulation is as follows:

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Bids Received

C-Scape Construction, Inc.	\$243,000
Costello Brothers Marine Construction, Inc.	\$332,000
Cloud 9 Services, Inc. dba	
Fender Marine Construction	\$578,000



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 31, 2018

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-781-RM / Orange County Uniform Waterway Marker Installation

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder C-Scape Construction, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Costello Brothers Marine Construction, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Cloud 9 Services, Inc. dba Fender Marine Construction did not achieve good faith effort documentation and reported 3.11% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y18-781-RM / Orange County Uniform Waterway Marker Installation**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	C-Scape Construction, Inc.	\$243,000	\$0	0.00%	no					0/0
2nd Low	Costello Brothers Marine Construction, Inc.	\$332,000	\$0	0.00%	no	\$89,000	36.63%			0/0
3rd Low	Cloud 9 Services, Inc. dba Fender Marine Construction	\$578,000	\$18,000	3.11%	no	\$335,000	137.86%	\$246,000	74.10%	37/5