

Interoffice Memorandum

August 14, 2018

| То:      | Mayor Teresa Jacobs<br>and the Board of County Commissioners                                                     |
|----------|------------------------------------------------------------------------------------------------------------------|
| From     | Carrie Mathes, Manager, Procurement Division                                                                     |
| Contact: | Michael Drozeck, Manager, Stormwater Management Division<br>(407) 836-7945                                       |
| Subject: | Award of Invitation for Bids Y18-770-EB, Little Wekiva River Erosion<br>Control Project North of Edgewater Drive |

#### ACTION REQUESTED:

Approval to award Invitation for Bids Y18-770-EB, Little Wekiva River Erosion Control Project North of Edgewater Drive, to the low responsive and responsible, bidder, Condor Construction, Corp. in the total contract award amount of \$2,325,883.50.

### PROCUREMENT:

This is a stormwater retrofit project designed to address erosion and safety concerns resulting from bank failure within the river. The work consists of 1,000 linear feet of 14-foot wide by 10-foot high gabion lined channel requiring approximately 5,500 cubic yards of gabion baskets. Also included in the work is 520 tons of rubble riprap, 3,400 square yards of articulating concrete block, 2,000 linear feet of fencing, 7,000 square yards of sod, and other drainage elements. The project is located in District 2.

#### FUNDING:

Funding is available in account number 1023-072-2753-6330.

#### APPROVALS:

The Stormwater Management Division, Highway Construction Division, and Business Development Division concur with this recommendation.

#### **REMARKS:**

Eight bids were received in response to this Invitation for Bids. The bid submitted by Landshore Enterprises, LLC. was deemed non-responsible because the bidder does not have the applicable construction licenses. The bid submitted by RCS Construction Company, Inc. was deemed non-responsible because staff could not confirm satisfactory performance on any of the similar projects submitted.

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Several of the references provided did not respond to staff inquiries, and those who responded could not confirm the project elements. Condor Construction, Corp. submitted the low bid, has a satisfactory record of performance, and has been determined responsible. Therefore, award is recommended to Condor Construction, Corp.

#### **Bidders**

#### **Bid Price**

### Condor Construction, Corp.

Stage Door II, Inc. Cathcart Construction Company-Florida LLC Pac Comm Inc. Sema Construction Gibbs & Register, Inc. Landshore Enterprises, LLC. RCS Construction Company, Inc.

# **\$2,325,883.50** \$2,441,244.30 \$3,234,630.00 \$3,262,317.00 \$3,850,000.00 \$3,922,670.00 Non-Responsible Non-Responsible

Interoffice Memorandum



## **BUSINESS DEVELOPMENT DIVISION**

August 14, 2018

| TO: | Elia Batista, Senior Contract Administrator | • |
|-----|---------------------------------------------|---|
|     | Procurement Division                        |   |

FROM: Dexter Watts, Senior Contract Administrator Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-770-EB / Little Wekiva River Erosion Control Project North of Edgewater Drive

The Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Condor Construction, Corp. met the MWBE participation goal and reported 31.64% MWBE participation in their bid. Please note the following certified MWBE participation:

| Wbe-wf                   | John B. Webb & Associates     | \$20,800           |
|--------------------------|-------------------------------|--------------------|
| Mbe-hm                   | Siles and Sons Trucking, Inc. | \$675,487          |
| Wbe-wf                   | KMG Fence, LLC                | \$39,562           |
| Total MWBE Participation |                               | \$735,849 (31.64%) |

The second low bid submitted by Stage Door II, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Cathcart Construction Company-Florida LLC did not achieve good faith effort documentation and reported 0.49% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

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|             | BID COMPARISON<br>Y18-770-EB / Little Wekiva River Erosion Control Project North of Edgewater Drive |                |                      |                              |     |                |                 |                                       |                                        |       |  |
|-------------|-----------------------------------------------------------------------------------------------------|----------------|----------------------|------------------------------|-----|----------------|-----------------|---------------------------------------|----------------------------------------|-------|--|
| Rank Bidder |                                                                                                     | Bid Amount     | M/WBE<br>\$'s in Bid | % <b>M/WBE</b><br>(Goal 25%) | GEE |                | %<br>Difference | · · · · · · · · · · · · · · · · · · · | %<br>Difference<br>From 2nd<br>Low Bid |       |  |
| Low Bid     | Condor Construction, Corp.                                                                          | \$2,325,883.50 | \$735,849.00         | 31.64%                       | na  |                |                 |                                       |                                        | 100/0 |  |
| 2nd Low     | Stage Door II, Inc.                                                                                 | \$2,441,244.30 | \$0.00               | 0.00%                        | no  | \$115,360.80   | 4.96%           |                                       |                                        | 0/0   |  |
|             | Cathcart Construction Company-<br>Florida LLC                                                       | \$3,234,630.00 | \$16,000.00          | 0.49%                        | no  | \$908,746.50   | 39.07%          | \$793,385.70                          | 32.50%                                 | 69/4  |  |
| 4th Low     | Pac Comm, Inc.                                                                                      | \$3,262,317.00 | \$499,994.12         | 15.33%                       | no  | \$936,433.50   | 40.26%          | \$821,072.70                          | 33.63%                                 | 43/3  |  |
| 5th Low     | Sema Construction, Inc.                                                                             | \$3,850,000.00 | \$150,000.00         | 3.90%                        | no  | \$1,524,116.50 | 65.53%          | \$1,408,755.70                        | 57.71%                                 | 46/8  |  |
| 6th Low     | Gibbs & Register, Inc.                                                                              | \$3,922,670.00 | \$243,950.00         | 6.22%                        | no  | \$1,596,786.50 | 68.65%          | \$1,481,425.70                        | 60.68%                                 | 53/5  |  |