



August 29, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center Capital
Planning Division
(407) 685-5953

Subject: Award of Invitation for Bids Y18-774-JS, Orange County Convention Center
North/South Building Roofs Cap Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-774-JS, Orange County Convention Center North/South Building Roofs Cap Replacement, to the sole responsive and responsible bidder, CORE Construction Services of Florida, LLC, in the total contract award amount of \$866,511.

PROCUREMENT:

The project consists of replacing the composite aluminum panels that were torn from the face of the existing South building roof vault and to structurally reinforce all the vaulted roofs of the North/South building to prevent any potential further roof damage. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0965-09-6210.

APPROVALS:

The Orange County Convention Center Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

A single bid was received from CORE Construction Services of Florida, LLC. To ensure an open and competitive bid process, the Invitation for Bids was posted on the Orange County website. Queries from staff to potential sources who declined to participate in the bidding process resulted in the following findings:

1. Architectural Sheet Metal stated that they wanted to bid on the project, but were unable to due to a timing issue.

Award of Invitation for Bids Y18-774-JS, Orange County Convention Center North/South Building Roofs Cap Replacement

2. Advanced Roofing stated that they did not bid due to the complexity and safety concerns of the project.
3. Premier Structural Engineering stated that their services were not needed as a sub on this project.
4. Atlas Apex Roofing is participating as a sub-contractor.

Staff negotiated with CORE Construction Services of Florida, LLC who confirmed their understanding of the scope of work and reduced their bid by \$188,906, to make their negotiated bid amount \$866,511. Based on technical review performed by staff and the design consultant, the bid is considered reasonable. CORE Construction Services of Florida, LLC has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to CORE Construction Services of Florida, LLC.

<u>Bids Received:</u>	<u>Bid Amount:</u>	<u>Negotiated Bid Amount:</u>
Core Construction Services of Florida, LLC	\$1,055,417	\$866,511



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

July 25, 2018

TO: Jacqueta Scott, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y18-774-JS / Orange County Convention Center North/South Building
Vaulted Roofs CAP Replacement**

The Business Development Division evaluated the one bid submitted for this project and found that the apparent low bidder Core Construction Services of FL, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON**Y18-774-JS / Orange County Convention Center North/South Building Vaulted Roofs CAP Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Core Construction Services of FL, LLC	\$866,511	\$0	0%	no					9/12