




August 28, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y18-782-RC, Internal Operations
Centre – II Restroom Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids, Y18-782-RC, Internal Operations Centre – II Restroom Upgrades, to the low responsive and responsible bidder, R L Burns Inc. in the total contract award amount of \$255,557, which includes the base bid and additive one and two.

PROCUREMENT:

The scope of work consists of replacing flush valve, toilet seats, and wax rings on existing toilets. The Contractor shall perform a visual inspection and conduct an inventory of existing toilets and urinals, replacing any damaged toilets, urinals, and floor bolts with caps. The existing ceramic floor tile and ceramic wall tile to be patched and repaired to match, as needed. Bid additive one consists of replacement of a new, fully assembled toilet, including all plumbing fixtures. Bid additive two consists of replacement of a new, fully assembled urinal, including all plumbing fixtures. The Contractor shall also provide general deep cleaning. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-043-1713-6210.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

Award Invitation for Bid Y18-782-RC Internal Operations Centre – II Restroom Upgrades,

REMARKS:

Seven bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Boulevard Contractors Corp. and Broadway Contracting were found non-responsive, as their bid did not include the required bid bond documentation. Smith, Broomfield & Howard Construction was found non-responsive, because their bid schedule response was incomplete. References provided were satisfactory for this type of work and R L Burns Inc. has been determined to be responsible. Therefore, award is recommended to R L Burns Inc. Bid tabulation is as follows:

<u>Bids Received</u>	<u>Base Bid</u>	<u>Add 1</u>	<u>Add 2</u>	<u>Total</u>
R L Burns Inc.	\$244,342.00	\$7,665.00	\$3,550.00	\$255,557.00
S.A. Casey Construction, Inc.	\$219,629.63	\$33,750.00	\$15,625.00	\$269,004.63
Café Construction & Development, Inc.	\$298,000.00	\$19,950.00	\$12,000.00	\$329,950.00
EPS Contractor Group, Corp.	\$349,900.00	\$20,385.00	\$8,750.00	\$379,035.00
Smith, Broomfield & Howard Construction and Restoration, LLC	non-responsive			
Boulevard Contractors Corp.	non-responsive			
Broadway Contracting	non-responsive			



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 24, 2018

TO: Rochelle Chambers, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-782-RC / Internal Operations Centre II Restroom Upgrades Base
Bid + Additives 1 & 2

The Business Development Division evaluated the 4 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm R L Burns, Inc. is bidding as a prime. Therefore, R L Burns, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. R L Burns, Inc. reported self-performing 0%. While the low bidder reported \$27,062 in other MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed. The low bidder did not achieve good faith effort documentation.

The second low bid submitted by S. A. Casey Construction, Inc. did not achieve good faith effort documentation and reported 3.72% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Café Construction & Development, Inc. is bidding as a prime. Therefore, Café Construction & Development, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. Café Construction & Development, Inc. reported self-performing only 48.91%. They reported 3.40% other MWBE participation in their bid and did not achieve good faith effort documentation.

Shenna Ferguson

Page 2

Y18-782-RC / Internal Operations Centre II Restroom Upgrades Base Bid + Additives 1 & 2

The fourth low bid submitted by Orange County MWBE firm EPS Contractor Group, Corp. is bidding as a prime. Therefore, EPS Contractor Group, Corp. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. EPS Contractor Group, Corp. reported self-performing 54.48%. They reported 37.84% other MWBE participation in their bid and met the MWBE participation goal.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON - BASE BID + ADDITIVES 1 & 2

Y18-782-RC / Internal Operations Centre II Restroom Upgrades

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor MWBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor MWBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	EEO % M / W
Low Bid	R.L. Burns Inc. [mbe-afam]	\$255,557.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	no			62/13
2nd Low	S.A. Casey Construction, Inc.	\$269,004.63	\$0.00	\$10,000.00	0.00%	3.72%	3.72%	no	\$13,447.63	5.26%	13/13
3rd Low	Café Construction & Development, Inc. [mbe-hm]	\$329,950.00	\$161,380.00	\$11,230.00	48.91%	3.40%	52.31%	no	\$74,393.00	29.11%	36/0
4th Low	EPS Contractor Group, Corp. [mbe-hm]	\$379,035.00	\$206,488.00	\$143,412.00	54.48%	37.84%	92.31%	na	\$123,478.00	48.32%	50/0