



Interoffice Memorandum

August 24, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Michael Drozeck, Manager, Stormwater Management Division
(407) 836-7945

Subject: Award of Invitation for Bids Y18-785-EB, Skylake Canal B-01-L
Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-785-EB, Skylake Canal B-01-L Improvements, to the low responsive and responsible bidder, Pac Comm Inc. in the total contract award amount of \$374,575.

PROCUREMENT:

This project consists of improvements to address the erosion and side slope failure that has occurred along the north bank of the canal approximately 1,200 feet south of Landstreet Road. The Skylake Canal begins on the south side of Oak Ridge Road and continues south to eventually discharge into the west branch of Boggy Creek near Regency Industrial Park. The project is located in District 4.

FUNDING:

Funding is available in account number 1023-072-2753-6330.

APPROVALS:

The Stormwater Management Division, Highway Construction Division, and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids. The bid submitted by Brownie's Septic & Plumbing, LLC was deemed non-responsive because the bidder does not have the applicable construction licenses and the similar projects submitted did not include the required elements. Pac Comm Inc. submitted the low bid and has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Pac Comm Inc.

Bid tabulation as follows:

Pac Comm Inc.	\$374,575.00
Schuller Contractors Incorporated	\$408,038.00
Prime Construction Group, Inc.	\$479,303.00
Landshore Enterprises, LLC dba Erosion Restoration, LLC	\$520,239.00
Brownies Septic & Plumbing, LLC	Non-Responsible



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 6, 2018

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-785-EB / Skylake Canal B-01-L Improvements

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Pac Comm Inc. did not achieve good faith effort documentation. While the low bidder reported \$33,932.12 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The second low bid submitted by Schuller Contractors Incorporated did not achieve good faith effort documentation and reported 1.68% MWBE participation in their bid.

The third low bid submitted by Prime Construction Group, Inc. achieved good faith effort documentation and reported 3.15% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON
Y18-785-EB / Skylake Canal B-01-L Improvements

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Pac Comm Inc.	\$374,575	\$0.00	0.00%	no					43/3
2nd Low	Schuller Contractors Incorporated	\$408,038	\$6,875.00	1.68%	no	\$33,463	8.93%			78/5
3rd Low	Prime Construction Group, Inc.	\$479,303	\$15,075.00	3.15%	yes	\$104,728	27.96%	\$71,265	17.47%	56/9
4th Low	Landshare Enterprises, LLC dba Erosion Restoration, LLC	\$520,239	\$0.00	0.00%	no	\$145,664	38.89%	\$112,201	27.50%	38/0