




Interoffice Memorandum

September 20, 2018

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Carrie Mathes, Manager, Procurement Division
407-836-5664

CONTACT: Rafael Mena, Chief Information Officer, Information Systems and Services
Division
407-836-5202

SUBJECT: Approval of Amendment No. 9, Contract Y7-517A, Renewal of Proprietary
Software License and Maintenance Agreement for Financial Software
(Advantage)

ACTION REQUESTED:

Approval of Amendment No. 9, Contract Y7-517A, Renewal of Proprietary Software License and Maintenance Agreement for Financial Software (Advantage), with CGI Technologies and Solutions, Inc., in the annual amount of \$859,560.89. Further request authorization for the Procurement Division to renew the contract for four additional 1-year terms in accordance with the maintenance fee schedule provided herein.

PROCUREMENT:

Annual maintenance support for the Advantage software system provides the County with software enhancements, periodic software patches, diagnostic services, system documentation updates, online and telephone hotline support, and future software upgrades. This application affects financial and subsystem users and supports operations in the following functions: finance (accounting, asset management, treasury accounting, and investments management), project and grants management, budget preparation, and procurement.

FUNDING:

Funds are available in account 0001-031-0506-3192.

APPROVALS:

The Information Systems and Services Division concurs with this recommendation.

REMARKS:

The contract with American Management Systems, Inc. for software maintenance was approved by the Board on October 22, 1990, and has been renewed annually since that date. American Management Systems, Inc. was dissolved by corporate merger and is currently known as CGI Technologies and Solutions, Inc.

In July 2001, the Board approved the upgrade of the software to the web-based version of Advantage. This software is proprietary to CGI Technologies and Solutions, Inc. The previous agreement was set at 3% price increases per term. Industry standard ranges from 3% to 5%. The new agreement is set at a 1% price increase after the initial term and provides locked in costs for four, one-year terms with no future increases beginning in October 2019. Based on these factors, the price for these services is considered fair and reasonable.

Maintenance Fees. The maintenance fee for each maintenance period is as follows:

| Maintenance Period | Total Annual Maintenance Fee |
|--------------------------------------|------------------------------|
| October 1, 2018 – September 30, 2019 | \$859,560.89 |
| October 1, 2019 – September 30, 2020 | \$869,784.59 |
| October 1, 2020 – September 30, 2021 | \$869,784.59 |
| October 1, 2021 – September 30, 2022 | \$869,784.59 |
| October 1, 2022 – September 30, 2023 | \$869,784.59 |

- Amendment No. 1 Added software component, Advantage/DS Personal Edition at zero cost.
- Amendment No. 2 Added software component, LGFS/Advantage GUI components at no additional cost.
- Amendment No. 3 Added software component, Advantage/Geographic User Interface Builder. Contract was increased by \$25,000, which increased the total contract amount to \$519,500.
- Amendment No. 4 Added system software end user components, Budget Reporting and Analysis Support System (BRASS) Software License, AMS Advanced Budget Preparation license, Pattern Stream for System Administration Documentation, End User Documentation, and BRASS-CS System Table Documentation. Contract was increased by \$335,200, which increased the total contract amount to \$854,700.
- Amendment No. 5 Added Statement of Work that details the services to related to the implementation of the AMS Advantage Financial and Procurement software project.
- Amendment No. 6 Renewed the contract for the period of October 1, 2015 through September 30, 2020. Added additional software component, RedHat JBoss with Management (Premium, Production-2 Core), RedHat JBoss with Management (Premium, Non-Production-2 Core), Eclipse BIRT Engine (Production-2 Core), Eclipse BIRT Engine (Non-Production-2 Core), and Unlimited software copies of BIRT Designer with BIRT Modules Maintenance for Adobe.

| Maintenance Period | Total Annual Maintenance Fee |
|--------------------------------------|------------------------------|
| October 1, 2015 – September 30, 2016 | \$782,831.92 |
| October 1, 2016 – September 30, 2017 | \$806,316.88 |
| October 1, 2017 – September 30, 2018 | \$830,506.38 |
| October 1, 2018 – September 30, 2019 | \$855,421.58 |
| October 1, 2019 – September 30, 2020 | \$881,084.22 |

- Amendment No. 7 Added software component, RedHat JBoss with Management (Premium, Production-4 Core) and RedHat JBoss with Management (Premium, Non-Production-8 Core) at no additional cost.
- Amendment No. 8 Added software component, CGI Advantage 1099 Reporting at no additional cost.