



## Interoffice Memorandum

September 25, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y18-776-TA, Winter Garden-Vineland  
Road (CR 535) Force Main Replacement Project

### ACTION REQUESTED:

Approval to award Invitation for Bids Y18-776-TA, Winter Garden-Vineland Road (CR 535) Force Main Replacement Project, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$3,064,303.

### PROCUREMENT:

The project includes the removal of approximately 7,170 linear feet of existing PVC force main and the installation of approximately 7,790 linear feet of new PVC force main. The replacement will result in increased reliability, resulting in a reduction in unscheduled maintenance due to emergency repair calls and sanitary sewer overflows. The new force main will also extend the useful life of the system. This project is located in District 1.

### FUNDING:

Funding is available in account number 4420-038-1503-0036-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Award of Invitation for Bids Y18-776-TA, Winter Garden-Vineland Road (CR 535) Force  
Main Replacement Project

**BIDDERS:**

Prime Construction Group, Inc.  
RCS Construction Company, Inc.  
PWC Joint Venture LLC  
Pospiech Contracting, Inc.  
Sanpik, Inc.  
Southern Underground Industries, Inc.

**BID AMOUNT:**

\$3,064,303.00  
\$3,355,927.56  
\$3,538,585.00  
\$3,728,837.61  
\$4,197,970.00  
\$4,775,369.02



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

September 25, 2018

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-776-TA / Winter Garden-Vineland Road (CR 535) Force Main Replacement Project

The Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Prime Construction Group, Inc. achieved good faith effort documentation and reported 4.27% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	L P Video Productions	\$950
Wbe-wf	Winter Garden Grassing	\$19,225
Mbw-hm	Central Florida Construction Walls, Inc.	\$50,015
Mbe-afam	Sterling Silver Scape Sod, Inc.	\$58,300
Mbe-hm	Trujillo Trucking, Inc.	\$2,320
<b>Total MWBE Participation</b>		<b>\$130,810 (4.27%)</b>

The second low bid submitted by RCS Construction Company, Inc. met the MWBE participation goal and reported 26.70% MWBE participation in their bid.

The third low bid submitted by PWC Joint Venture LLC met the MWBE participation goal and reported 25.09% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

*Sheena Ferguson*

Page 2 of 2

**Y18-776-TA / Winter Garden-Vineland Road (CR 535) Force Main Replacement Project**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y18-776-TA / Winter Garden-Vineland Road (CR 535) Force Main Replacement Project**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (4%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Prime Construction Group, Inc.	\$3,064,303.00	\$130,810	4.27%	yes					56/9
2nd Low	RCS Construction Company, Inc.	\$3,355,927.56	\$895,975	26.70%	na	\$291,624.56	9.52%			45/0
3rd Low	PWC Joint Venture LLC	\$3,538,585.00	\$887,725	25.09%	na	\$474,282.00	15.48%	\$182,657.44	5.44%	85/3
4th Low	Pospiech Contracting, Inc.	\$3,728,837.61	\$165,847	4.45%	no	\$664,534.61	21.69%	\$372,910.05	11.11%	67/12
5th Low	SanPik, Inc.	\$4,197,970.00	\$416,450	9.92%	no	\$1,133,667.00	37.00%	\$842,042.44	25.09%	48/8
6th Low	Southern Underground Industries, Inc.	\$4,775,369.02	\$1,125,971	23.58%	no	\$1,711,066.02	55.84%	\$1,419,441.46	42.30%	100/0