




Interoffice Memorandum

September 13, 2018

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Carrie Mathes, Manager, Procurement Division

CONTACT: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

SUBJECT: Selection of Consultants, Request for Proposals Y18-907-EB,
Continuing Architectural Services

RECOMMENDATION

Selection of four firms and two ranked alternates to provide Continuing Architectural Services, Request for Proposals Y18-907-EB, from the following firms listed alphabetically. Further recommend the Board authorize execution of the final contracts by the Procurement Division to establish hourly rates for future requirements. The contracts performance period will be for one year with two 1-year renewals.

Architectural Design Collaborative, Inc. (ADC)
Borelli + Partners, Inc.
KLPNstudio, LLC
KZF Design LLC dba KMF Architects
MRI Architectural Group, Inc.
Rhodes + Brito Architects Inc.
Zyscovich, Inc.

This item was evaluated and approved by the Procurement Committee on September 12, 2018. Commissioner Rod Love was assigned to the Procurement Committee.

PURPOSE

To select four firms for negotiation of contracts to provide continuing architectural services throughout the County.

DISCUSSION

The consultant will provide continuing architectural services, including but not limited to, studies, architectural design services, and associated work, bidding assistance, permitting services and construction administration.

The consensus scores of the Procurement Committee are attached. Huitt-Zollars, Inc. scored too low for Board consideration.

| | PROJECT | | PROJECT | | M/WBE | | LOCATION | | VOLUME | | SCOPE | | VETERANS | | DISPLACED WORKERS | | TOTAL |
|--|-------------------|----------------|-----------|----------------|-----------|----------------|-----------|----------------|-----------|----------------|-----------|----------------|-----------|----------------|-------------------|----------------|-------|
| CONTINUING ARCHITECTURAL SERVICES | PROJECT ARCHITECT | | TEAM | | | | | | | | | | | | | | |
| WEIGHT | 25 | | 15 | | 15 | | 10 | | 15 | | 20 | | 2 | | 1 | | |
| | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | RAW SCORE | WEIGHTED SCORE | |
| Rhodes + Brito Architects, Inc. | 5.0 | 125.0 | 5 | 75.0 | 5 | 75.0 | 5 | 50.0 | 4 | 60.0 | 5 | 100.0 | 1 | 2.0 | 0 | 0.0 | 487.0 |
| KZF Design LLC dba KMF Architects | 5.0 | 125.0 | 4 | 60.0 | 4 | 60.0 | 5 | 50.0 | 5 | 75.0 | 5 | 100.0 | 2 | 4.0 | 0 | 0.0 | 474.0 |
| MRI Architectural Group, Inc. | 5.0 | 125.0 | 4 | 60.0 | 5 | 75.0 | 5 | 50.0 | 4 | 60.0 | 4 | 80.0 | 0 | 0.0 | 0 | 0.0 | 450.0 |
| Architectural Design Collaborative, Inc. (ADC) | 4.5 | 112.5 | 2 | 30.0 | 4 | 60.0 | 5 | 50.0 | 4 | 60.0 | 5 | 100.0 | 1 | 2.0 | 0 | 0.0 | 414.5 |
| Borrelli + Partners, Inc. | 3.0 | 75.0 | 3 | 45.0 | 5 | 75.0 | 5 | 50.0 | 4 | 60.0 | 5 | 100.0 | 1 | 2.0 | 0 | 0.0 | 407.0 |
| Zyscovich, Inc. | 4.5 | 112.5 | 3 | 45.0 | 4 | 60.0 | 5 | 50.0 | 5 | 75.0 | 3 | 60.0 | 0 | 0.0 | 0 | 0.0 | 402.5 |
| KLPNstudio, LLC | 0.0 | 0.0 | 3 | 45.0 | 5 | 75.0 | 5 | 50.0 | 4 | 60.0 | 4 | 80.0 | 0 | 0.0 | 0 | 0.0 | 310.0 |



INTEROFFICE MEMORANDUM

September 11, 2018

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Chayla German, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Proposal Evaluation

PROJECT: Y18-907 EB / Continuing Architectural Services

APPROVED: Sheena Ferguson

The M/WBE participation goal for this RFP is 27% and the M/WBE Employment Workforce goal is 24%. Listed below are respondents to the subject RFP with their sub-consultants and M/WBE participation score on a one (1) to five (5) scale:

1. Architectural Design Collaborative, Inc. (ADC)*
MAJORITY PRIME

| M/WBE Sub-consultant(s) | M/WBE Classification | Projected % | Sub-consultants Role |
|-------------------------|----------------------|-------------|----------------------------|
| Base Consulting, Inc. | WBE | 11% | Structural Engineering |
| SGM Engineering, Inc. | MBE | 12% | Electrical |
| SGM Engineering, Inc. | MBE | 9% | Mechanical |
| SGM Engineering, Inc. | MBE | 3% | Plumbing & Fire Protection |
| TEAM Engineering | WBE | 11% | Civil Engineering |
| TEAM Engineering | WBE | 1% | Landscape Architecture |

Total M/WBE Participation Proposed: 47 %
Total M/WBE Employment Workforce: 100 %
Points: 4

* Firm is not certified with Orange County M/WBE firm.

| Registered Service-Disabled Veteran(s) (SDV) Sub-consultant | Projected % | SDV Sub-consultant Role |
|--|--------------------|--------------------------------|
| Blue-Cord | 6% | Cost Estimating |

Registered SDV(s) Proposed: 1

SDV Bonus Points: 2

Displaced Worker(s) Proposed: 0

Displaced Worker(s) Bonus Points: 0

Total Bonus Points: 2

(Includes SDV & Displaced workers)

2. Borrelli + Partners, Inc.
MINORITY PRIME

| M/WBE Sub-consultant(s) | M/WBE Classification | Projected % | Sub-consultants Role |
|---|-----------------------------|--------------------|-----------------------------|
| AVCON | MBE | 8% | Civil Engineering |
| AVCON | MBE | 5% | Structural Engineering |
| Bobes Associates Consulting Engineers, Inc. | MBE | 10% | MEP Engineering |
| Bowman and Blair Ecology and Design | WBE | 1% | Ecology |
| C. Louis Structural Engineers, Inc. | WBE | 5% | Structural Engineering |
| Montgomery Consulting Group, Inc. | WBE | 3% | Cost Estimating |
| Premier Structural Engineering | MBE | 5% | Structural Engineering |
| SGM Engineering | MBE | 10% | MEP Engineering |
| SGM Engineering | MBE | 1% | Security Engineering |

Total M/WBE Participation Proposed: 48%

Total M/WBE Employment Workforce: 55%

Points: 5

| Registered Service-Disabled Veteran(s) (SDV) Sub-consultant | Projected % | SDV Sub-consultant Role |
|--|--------------------|--------------------------------|
| Gator Engineering & Aquifer Restoration, Inc. | 1% | Environmental Services |

Registered SDV(s) Proposed: 1
 SDV Bonus Points: 2
 Displaced Worker(s) Proposed: 0
 Displaced Worker(s) Bonus Points: 0
Total Bonus Points: 2
(Includes SDV & Displaced workers)

3. Huitt-Zollars, Inc.
MAJORITY PRIME

| M/WBE Sub-consultant(s) | M/WBE Classification | Projected % | Sub-consultants Role |
|---|-----------------------------|--------------------|-----------------------------|
| Base Consultants | WBE | 3.5% | Structural Engineering |
| Bowen Engineering | MBE | 3.5% | Structural Engineering |
| Carlsson Construction Estimators, Inc. | WBE | 0.5% | Cost Estimating |
| Dao Consultants, Inc. | MBE | 7% | Civil Engineering |
| GreenPath Energy Solution (Jmatt Construction Services) | MBE | 0.5% | Cost Estimating |
| Master Consulting Engineers, Inc. | WBE | 1% | Threshold Inspection |
| Murray Design Group, Inc. | MBE | 2.5% | Landscape Architecture |
| Ramski and Company, Inc. | MBE | 1% | Interior Design/Signage |
| SGM Engineering, Inc. | MBE | 11% | Electrical |
| SGM Engineering, Inc. | MBE | 9% | Mechanical |
| SGM Engineering, Inc. | MBE | 3% | Plumbing & Fire Protection |
| TJNG Partners, Inc. | WBE | 1% | Interior Design/Signage |

Total M/WBE Participation Proposed: 43.5%
 Total M/WBE Employment Workforce: 49 %
Points: 4

****Letter of Intent only indicated 1% for TJNG Partners, Inc. ****

| Registered Service-Disabled Veteran(s) (SDV) Sub-consultant | Projected % | SDV Sub-consultant Role |
|--|--------------------|--------------------------------|
| Alliance Design and Construction | 1% | Elevator/Escalator Evaluation |

Registered SDV(s) Proposed: 1
SDV Bonus Points: 2

Displaced Worker(s) Proposed: 0
Displaced Worker(s) Bonus Points: 0

Total Bonus Points: 2
(Includes SDV & Displaced workers)

4. KLPNstudio, LLC
MINORITY PRIME

| M/WBE Sub-consultant(s) | M/WBE Classification | Projected % | Sub-consultants Role |
|---|-----------------------------|--------------------|---|
| Base Consulting, Inc. | WBE | 12.5% | Mechanical/Electrical Engineering |
| Bobes Associates Consulting Engineering, INC. | MBE | 12.0% | Mechanical/Electrical Engineering |
| Magley Design | WBE | 1.0% | Landscape Architectural Design Services |
| Montgomery Consulting Group, Inc. | WBE | 1.5% | Cost Estimating Services |

Total M/WBE Participation Proposed: 27%
Total M/WBE Employment Workforce: 100 %
Points: 5

| Registered Service-Disabled Veteran(s) (SDV) Sub-consultant | Projected % | SDV Sub-consultant Role |
|--|--------------------|--------------------------------|
| | | |
| | | |

Registered SDV(s) Proposed: 0
SDV Bonus Points: 0
Displaced Worker(s) Proposed: 0

Displaced Worker(s) Bonus Points: 0

Total Bonus Points: 0
(Includes SDV & Displaced workers)

****Forms M-2 and WR were not provided****

5. KZF Design LLC dba KMF Architects
MAJORITY PRIME

| M/WBE Sub-consultant(s) | M/WBE Classification | Projected % | Sub-consultants Role |
|---|-----------------------------|--------------------|--|
| BASE Consultants, Inc. | MBE | 5% | Structural Engineering |
| Bowen Engineering Corporation | MBE | 1% | Structural Engineering |
| Carlsson Construction Estimators, Inc. | WBE | 2% | Cost Estimating |
| Cost Management Inc. | MBE | 1% | Cost Estimating |
| Kaleidoscope Interior Design | WBE | 1% | Interior Design |
| Magley Design LLC | WBE | 2% | Landscape Architect |
| SGM Engineering, Inc. | MBE | 21% | Mechanical, Electrical, Plumbing, Fire Protection Engineering, Building /Site Security Solutions |
| TJNG Partners, Inc. | WBE | 1% | Interior Design |
| TRI3 Civil Engineering Design Studio Inc. | WBE | 4% | Civil Engineering |

Total M/WBE Participation Proposed: 38 %
Total M/WBE Employment Workforce: 25 %
Points: 4

| Registered Service-Disabled Veteran(s) (SDV) Sub-consultant | Projected % | SDV Sub-consultant Role |
|--|--------------------|--------------------------------|
| Construction Engineering, (CEC) | 1% | Scheduling |
| Roger A Repstien/RDC Consulting | 1% | Peer Review QA/QC |

Registered SDV(s) Proposed: 2

SDV Bonus Points: 4

Displaced Worker(s) Proposed: 0

Displaced Worker(s) Bonus Points: 0

Total Bonus Points: 4

(Includes SDV & Displaced workers)

6. MRI Architectural Group, Inc.

MINORITY PRIME

| M/WBE Sub-consultant(s) | M/WBE Classification | Projected % | Sub-consultants Role |
|---------------------------------------|-----------------------------|--------------------|---|
| Bowen Engineering Corporation | MBE | 7% | Structural Engineering |
| Carlsson Construction Estimators Inc. | WBE | 1% | Cost Estimator |
| Native Florida Consulting, Inc. | WBE | 1% | Landscape Architecture |
| Ramski & Company, Inc. | WBE | 2% | Interior Design |
| SGM Engineering, Inc. | MBE | 18% | Mechanical, Electrical, Plumbing, Fire Protection |

Total M/WBE Participation Proposed: 29 %

Total M/WBE Employment Workforce: 67 %

Points: 5

| Registered Service-Disabled Veteran(s) (SDV) Sub-consultant | Projected % | SDV Sub-consultant Role |
|--|--------------------|--------------------------------|
| | | |
| | | |

Registered SDV(s) Proposed: 0

SDV Bonus Points: 0

Displaced Worker(s) Proposed: 0

Displaced Worker(s) Bonus Points: 0

Total Bonus Points: 0

(Includes SDV & Displaced workers)

7. Rhodes + Brito Architects Inc.
MINORITY PRIME

| M/WBE Sub-consultant(s) | M/WBE Classification | Projected % | Sub-consultants Role |
|--|-----------------------------|--------------------|--|
| Advanced Structural Design Inc. | MBE | 3% | Structural Engineering |
| BASE Consultants, Inc. | WBE | 3% | Structural Engineering |
| BOBES Associates | MBE | 2% | Mechanical, Engineering, Fire Protection |
| Dao Engineering | MBE | 1% | Civil Engineering |
| Kaleidoscope Interior Design | WBE | 1% | Interior Design |
| Montgomery Consulting Group, Inc. | WBE | 2% | Cost Consultants |
| Murray Design Group | MBE | 2% | Landscape Architecture |
| Ramski & Company | WBE | 1% | Interior Design |
| SGM Engineering, Inc. | MBE | 8% | Mechanical, Electrical, Plumbing |
| Tri3 Civil Engineering Design Studio, Inc. | WBE | 5% | Civil Engineering |

Total M/WBE Participation Proposed: 28 %
Total M/WBE Employment Workforce: 51 %
Points: 5

| Registered Service-Disabled Veteran(s) (SDV) Sub-consultant | Projected % | SDV Sub-consultant Role |
|--|--------------------|------------------------------------|
| Blue Cord Design and Construction, LLC. | 2% | Constructability & Quality Control |

Registered SDV(s) Proposed: 1
SDV Bonus Points: 2

Displaced Worker(s) Proposed: 0
Displaced Worker(s) Bonus Points: 0

Total Bonus Points: 2
(Includes SDV & Displaced workers)

8. Zyscovich, Inc.
MAJORITY PRIME

| M/WBE Sub-consultant(s) | M/WBE Classification | Projected % | Sub-consultants Role |
|--|-----------------------------|--------------------|---|
| Advanced Structural Design, Inc. | MBE | 5% | Structural Engineering |
| Carlsson Construction Estimators, Inc. | WBE | 3% | Cost Estimator |
| Dix.Hite + Partner | WBE | 4% | Landscape Architecture |
| SGM Engineering, Inc. | MBE | 15% | Mechanical Engineering, Electrical, Fire Protection, and Plumbing Engineering |

Total M/WBE Participation Proposed: 27%
Total M/WBE Employment Workforce: 75 %
Points: 4

| Registered Service-Disabled Veteran(s) (SDV) Sub-consultant | Projected % | SDV Sub-consultant Role |
|--|--------------------|--------------------------------|
| | | |
| | | |

Registered SDV(s) Proposed: 0
SDV Bonus Points: 0

Displaced Worker(s) Proposed: 0
Displaced Worker(s) Bonus Points: 0

Total Bonus Points: 0
(Includes SDV & Displaced workers)

****Forms M-2 and WR not provided****