



## Interoffice Memorandum

October 10, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y18-772-TA, Gravity Wastewater System  
Improvements and Replacement-Package 1

### ACTION REQUESTED:

Approval to award Invitation for Bids Y18-772-TA, Gravity Wastewater System Improvements and Replacement-Package 1, to the low responsive and responsible bidder, SanPik, Inc. in the total contract award amount of \$2,939,390.

### PROCUREMENT:

The scope of work consists of gravity sewer utilities to be repaired and rehabilitated in nine sub-areas throughout Orange County; replacement of approximately 2,300 linear feet of gravity sewer; rehabilitation or replacement of 16 manholes; and relocation of 39 sewer laterals. This project will be in various locations throughout Orange County.

### FUNDING:

Funding is available in account number 4420 038 1500 6340.

### APPROVALS:

The Engineering Division and Business Development Division concur with this recommendation.

### REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from SanPik, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and SanPik, Inc. has been determined to be responsible. Therefore, award is recommended to SanPik, Inc.

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Award of Invitation for Bids Y18-772-TA Gravity Wastewater System  
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Bid tabulation is as follows:

Bids Received

SanPik, Inc.	\$2,939,390
Metro Equipment Service, Inc.	\$2,996,222
Prime Construction Group, Inc.	\$3,276,692



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

July 16, 2018

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-772-TA / Gravity Wastewater System Improvements and Replacement - Package 1

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder SanPik, Inc. did not achieve good faith effort documentation and reported 8.31% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afaf	Mims Construction Company	\$41,451.00
Wbe-wf	The Pipe Nipple & Supply Company	\$17,692.40
Mbe-hm	EM Paving	\$188,422
<b>Total MWBE Participation</b>		<b>\$247,565.40 (8.31%)</b>

The second low bid submitted by Metro Equipment Service, Inc. did not achieve good faith effort documentation and reported 6.29% MWBE participation in their bid.

The third low bid submitted by Prime Construction Group, Inc. achieved good faith effort documentation and reported 4.68% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y18-772-TA / Gravity Wastewater System Improvements and Replacement - Package 1**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	SanPik, Inc.	\$2,979,390	\$247,565.40	8.31%	no					48/8
2nd Low	Metro Equipment Service, Inc.	\$2,996,222	\$188,422.00	6.29%	no	\$16,832.00	0.56%			100/0
3rd Low	Prime Construction Group, Inc.	\$3,276,692	\$153,258.00	4.68%	yes	\$297,302.00	9.98%	\$280,470.00	9.36%	56/9