



Interoffice Memorandum

October 9, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department
407-254-9719

Subject: Award of Invitation for Bids Y18-773-TA, South Water Reclamation
Facility Building Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-773-TA, South Water Reclamation Facility Building Improvements, to the low responsive and responsible bidder, S.A. Casey Construction, Inc., in the total contract award amount of \$2,739,429.25.

PROCUREMENT:

The project includes the replacement of the roofs and HVAC systems at three existing buildings. The project also includes new fire alarm systems in six buildings. This project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1555-16-6310.

APPROVALS:

The Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. S.A. Casey Construction, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

BIDDERS:

S.A. Casey Construction, Inc.
Mulligan Constructors, Inc.
Air Mechanical & Service Corp.

BID AMOUNT:

\$2,739,429.25
\$2,827,600.00
\$3,032,300.00



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 17, 2018

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-773-TA / South Water Reclamation Facility Building Improvements

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder S.A. Casey Construction, Inc. met the MWBE participation goal and reported 38.92% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	L P Video Procutions	\$7,825
Mbe-hm	Central Florida Construction Walls, Inc.	\$47,216
Wbe-wf	Unlimited Welding, Inc.	\$6,020
Mbe-am	Edgar Quintin, Inc.	\$1,005,200
Total MWBE Participation		1,066,261 (38.92%)

The second low bid submitted by Mulligan Constructors, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid. While the low bidder reported \$792,000 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The third low bid submitted by Air Mechanical & Service Corp. did not achieve good faith effort documentation and reported 0.46% MWBE participation in their bid.

None of the bids met the the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y18-773-TA / South Water Reclamation Facility Building Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$2,739,429.25	\$1,066,261	38.92%	na					58/8
2nd Low	Mulligan Constructors, Inc.	\$2,827,600.00	\$0	0.00%	no	\$88,170.75	3.22%			11/11
3rd Low	Air Mechanical & Service Corp.	\$3,032,300.00	\$13,990	0.46%	no	\$292,870.75	10.69%	\$204,700	7.24%	31/5