



Interoffice Memorandum

October 12, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y18-790-JS, Orange County Barnett Park
Site Lighting

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-790-JS, Orange County Barnett Park Site Lighting, to the low responsive and responsible M/WBE compliant bidder, Café Construction & Development, Inc., in the total contract award amount of \$309,000.

PROCUREMENT:

Work consists of the addition of pole mounted parking lot lighting to include concrete poles, power wiring, conduit, circuit breakers, and in-ground pull boxes for the following areas: soccer/football field north parking lot, baseball/softball parking areas, and tennis/basketball court parking areas. This work also includes the replacement of four light fixtures on existing poles at the tennis court. The project is located in District 6.

FUNDING:

Funding is available in account number 1050-068-2100

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Café Construction & Development, Inc. is a certified M/WBE firm whose bid is within the 7% allowed by the solicitation for award to other than the low bidder in accordance with the County's M/WBE Ordinance, Section 17-324. The bid submitted from Café Construction & Development, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development, Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development, Inc.

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Award of Invitation for Bids Y18-790-JS, Orange County Barnett Park Site Lighting

BIDDERS:

Himes Electric Company, Inc.

Café Construction & Development, Inc.

Comelco Inc.

Carter Electric Inc.

Quantum Electric LLC

BID AMOUNT:

\$304,000

\$309,000

\$344,300

\$389,000

\$446,720



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 17, 2018

TO: Jacqueta Scott, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-790-JS / Orange County Barnett Park Site Lighting

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Himes Electric Company, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Orange County MWBE firm Café Construction & Development, Inc. is bidding as a prime. Therefore, Café Construction & Development, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. Café Construction & Development, Inc. reported self-performing only 29.14%. They reported 68.20% other MWBE participation in their bid and met the MWBE participation goal. The second low bid is within the 7% sliding scale range, of the low bidder, for contract awards from \$100,000 to \$500,000. The second low bid is only 1.64% greater than the low bid. **Having met the MWBE participation goal and the sliding scale requirements, this bid may be awarded to the second low bidder.** Please note the following certified MWBE participation:

Mbe-hm	Café Construction & Development, Inc.	\$90,047
Mbe-hm	M & M Electric of Central Florida, Inc.	\$210,753
Total MWBE Participation		300,800 (97.35%)

The third low bid submitted by Orange County MWBE firm Comelco Inc. is bidding as a prime. Therefore, Comelco Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. Comelco Inc. reported self-performing 0%. They reported 0% other MWBE participation in their bid and did not achieve good faith effort documentation.

Sheena Ferguson

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y18-790-JS / Orange County Barnett Park Site Lighting

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Himes Electric Company, Inc.	\$304,000	\$0	\$0	0.00%	0.00%	0.00%	no					17/14
2nd Low	Café Construction & Development, Inc. [mbe-hm]	\$309,000	\$90,047	\$210,753	29.14%	66.20%	97.35%	na	\$5,000	1.64%			40/0
3rd Low	Comelco Inc. [mbe-hm]	\$344,300	\$0	\$0	0.00%	0.00%	0.00%	no	\$40,300	13.26%	\$35,300	11.42%	64/0
4th Low	Carter Electric Inc.	\$389,000	\$0	\$0	0.00%	0.00%	0.00%	no	\$85,000	27.96%	\$80,000	25.89%	37/2
5th Low	Quantum Electric LLC [mbe-afam]	\$446,720	\$0	\$0	0.00%	0.00%	0.00%	no	\$142,720	46.95%	\$137,720	44.57%	75/0