




## Interoffice Memorandum

October 16, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y18-792-TA, Pump Station Package 20  
Improvements

### ACTION REQUESTED:

Approval to award Invitation for Bids, Y18-792-TA, Pump Station Package 20 Improvements, to the low responsive and responsible M/WBE compliant bidder, Prime Construction Group, Inc., in the total contract award amount of \$2,199,303.

### PROCUREMENT:

The project includes improvements to five duplex pump stations, including installation of liners in the wet wells and replacement of pumps, riser, discharge piping, valves, and electrical systems. The project will also include improvements to site access and security. The improvements will extend the useful life of the system, provide increased safety and security for each lift station, and increase reliability, resulting in a reduction in unscheduled maintenance due to emergency repair calls. This project is located in District 2.

### FUNDING:

Funding is available in account numbers 4420-038-1559-06-6310, 4420-038-1559-07-6310, 4420-038-1559-08-6310, 4420-038-1502-08-6310, and 4420-038-1559-27-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc. has achieved good faith effort documentation, and their bid is within the 4% allowed by the solicitation for award to other than the low bidder in accordance with the County's M/WBE Ordinance, Section 17-324. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Award of Invitation for Bids Y18-792-TA, Pump Station Package 20 Improvements

**BIDDERS:**

Carr & Collier, Inc.

**Prime Construction Group, Inc.**

**BID AMOUNT**

\$2,197,000

**\$2,199,303**



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 31, 2018

TO: Jacqueta Scott, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-792-TA / Pump Station Package 20 Improvements

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low, bidder Carr & Collier, Inc., included \$41,484 MWBE participation in their bid. While the low bidder reported \$41,484 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The second low bid submitted by Prime Construction Group, Inc. achieved good faith effort documentation and reported 17.25% MWBE participation in their bid. The second low bid is within the 4% sliding scale range of the low bidder for contract awards from \$2,000,000.01 to \$5,000,000. The second low bid is only 0.10% greater than the low bid. **Having met the sliding scale requirements, this bid may be awarded to the second low bidder.** Please note the following certified MWBE participation:

Mbe-hm	EM Paving	\$14,484
Wbe-wf	Winter Garden Grassing	\$5,420
Mbe-af	L & S Diversified, Inc.	\$24,550
Wbe-wf	L P Video Production	\$750
Mbe-hm	Trujillo Trucking	\$928
Mbe-hm	Central Florida Construction Walls, Inc.	\$27,645
Mbe-hm	Comelco, Inc.	\$305,500
<b>Total MWBE Participation</b>		<b>\$379,277 (17.25%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

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**Y18-792-TA / Pump Station Package 20 Improvements**

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON										
Y18-792-TA / Pump Station Package 20 Improvements										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Carr & Collier, Inc.	\$2,197,000	\$0	0.00%	no					39/6
2nd Low	Prime Construction Group, Inc.	\$2,199,303	\$379,277	17.25%	yes	\$2,303	0.10%			56/9