



October 18, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *cm* Carrie Mathes, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center Capital
Planning Division
(407) 685-5953

Subject: Award of Invitation for Bids Y19-703-JS, Orange County Convention Center
Food Service Renovations

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-703-JS, Orange County Convention Center Food Service Renovations, to the low responsive and responsible bidder, Wharton-Smith, Inc., in the total contract award amount of \$11,695,000.

PROCUREMENT:

The project includes both the selective demolition and construction of new food courts, including the kitchen areas. Selective demolition will include, but is not limited to, walls, column covers, ceilings, concession, and coffee stations and selective demolition of the mechanical, electrical, plumbing, and fire protection systems in preparation for the new construction. New construction renovations will include, but not be limited to, work on waiting and seating areas, beverage /condiment stations, coffee stations, and new ceiling, wall, and floor interior finishes. New mechanical, electrical, plumbing, and fire protection infrastructure to support these areas is included. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0960-58-6210.

APPROVALS:

The Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Wharton-Smith, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Wharton-Smith, Inc.

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Award of Invitation for Bids Y19-703-JS, Orange County Convention Center Food Service Renovations

BIDDERS:

Wharton-Smith, Inc.

CORE Construction Services of Florida, LLC

OHL Building, Inc.

BID AMOUNT:

\$11,695,000

\$13,990,000

\$17,541,000



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 31, 2018

TO: Jacqueta Scott, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-703-JS / Orange County Convention Center Food Service Renovations**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder, Wharton-Smith, Inc., did not achieve good faith effort documentation and reported 16.34% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	D & R Cabinetry & Millwork, Inc.	\$37,500
Wbe-wf	Cajun Installation & Distributing, Inc.	\$28,300
Mbe-hf	PPC Professional Services, Inc.	\$91,000
Mbe-hm	Comelco, Inc.	\$1,754,000
Total MWBE Participation		\$1,910,800.00 (16.34%)

The second low bid submitted by CORE Construction Services of Florida, LLC did not achieve good faith effort documentation and reported 16.89% MWBE participation in their bid.

The third low bid submitted by OHL Building, Inc. did not achieve good faith effort documentation and reported 10.55% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-703-JS / Orange County Convention Center Food Service Renovations**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Wharton-Smith, Inc.	\$11,695,000	\$1,910,800	16.34%	no					33/13
2nd Low	CORE Construction Services of Florida, LLC	\$13,990,000	\$2,363,555	16.89%	no	\$2,295,000	19.62%			15/15
3rd Low	OHL Building, Inc.	\$17,541,000	\$1,850,000	10.55%	no	\$5,846,000	49.99%	\$3,551,000	25.38%	69/7