



Interoffice Memorandum

October 24, 2018

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: ~~Com~~ Carrie Mathes, Manager, Procurement Division

CONTACT: Anthony Rios, Division Chief, Fire Rescue Department
(407) 254-9622

SUBJECT: Approval of Contract Y19-119, VidaCare EZ-IO and Accessories

ACTION REQUESTED:

Approval of Contract Y19-119, VidaCare EZ-IO and Accessories, with Arrow International Inc., in the contract award amount of \$219,055.75 for a 1-year term. Further request authorization for the Procurement Division to renew the contract for four additional one year terms.

PROCUREMENT:

To provide Food and Drug Administration approved supplies, equipment, and/or services to meet the needs of adults in cardiac arrest for emergency responding vehicles.

FUNDING:

Funding is available in account 1009-034-0630-4143.

APPROVALS:

The Fire Rescue Department concurs with this recommendation.

REMARKS:

The VidaCare EZ-IO device was approved as a standardization by the Board on August 6, 2013, to meet the requirements set by the American Heart Association for the management of cardiac arrest equipment for adult patients. Arrow International Inc. is the sole provider authorized to manufacture and supply the intraosseous access device.

Orange County Fire Rescue Department paramedics use these tools in highly critical administration of medication through Advanced Life Saving techniques. Without this equipment, patients would be adversely affected by lack of access to deliver necessary medications intraosseously.

Prices have been determined reasonable, as they reflect an 8% decrease in unit prices compared to the current contract rates.