



Interoffice Memorandum

November 12, 2018

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Doug McPherson, Utilities Section Manager, Solid Waste Division
(407) 685-5854

SUBJECT: Award of Invitation for Bids Y19-113-KB, Haul Recyclable Materials

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-113-KB, Haul Recyclable Materials, to the low responsive and responsible bidder, T. Wayne Hill Trucking, Inc., in the estimated contract award amount of \$376,750 for a 1-year term. Further, request authorization for the Procurement Division to renew the contract for four additional 1-year terms.

PROCUREMENT:

To provide hauling services for recyclables from various locations in Orange County.

FUNDING:

Funding is available in account 1006-038-1250-3197.

APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The lowest responsive and responsible bidder, T. Wayne Hill Trucking, Inc., meets all of the requirements of this solicitation.

Cruz Trucking, Inc. was deemed non-responsive due to changing the terms and conditions on the bid response form. Therefore, recommendation for award is made to T. Wayne Hill Trucking, Inc.

Bid Tabulation is as follows:

T. Wayne Hill Trucking, Inc.	\$376,750
Solan Trucking & Excavating Inc.	\$400,000
Merrell Bros., Inc.	\$568,800
Cruz Trucking, Inc.	Non-Responsive




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 20, 2018

TO: Kathy Bozeman, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y19-113-KB, Haul Recyclable Materials**

The Business Development Division evaluated the **3 bids** submitted for this project and found that the **one** Orange County certified Minority Women Business Enterprise bidder **was not within 6%** of the low bid for bid awards greater than \$500,000 to \$750,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON

Y19-113-KB, Haul Recyclable Materials

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	T. Wayne Hill Trucking, Inc.	\$376,750				
2nd Low	Solan Trucking & Excavating, Inc. (AFAM)	\$400,000	\$23,250	6.17%		
3rd Low	Merrell Bros., Inc.	\$568,800	\$192,050	50.98%	\$168,800	%