

#### Interoffice Memorandum

November 7, 2018

To:

Mayor Jerry L. Demmings

and the Board of County Commissioners

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Carrie Mathes, Manager, Procurement Division

Contact:

Sara Flynn-Kramer, Manager, Capital Projects Division

(407) 836-0048

Subject:

Award of Invitation for Bids Y18-789-EB, Barber Park Playground

Improvements

### **ACTION REQUESTED:**

Approval to award Invitation for Bids Y18-789-EB, Barber Park Playground Improvements, to the low responsive and responsible bidder, Sloan Builders, Inc. in the total contract award amount of \$440,867, inclusive of the bid additive.

#### PROCUREMENT:

This project consists of improvements at Barber Park that include replacement of the playground and shade structure and a bid additive of a 26-space parking lot and walkway. The work includes demolishing the existing playground and shade structure and the installation of the new parking lot and walkway. The project is located in District 3.

#### **FUNDING:**

Funding is available in account number 1050-068-2100-3810.

#### APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

#### **REMARKS:**

Eight bids were received in response to this Invitation for Bids. The bid submitted by Boulevard Contractors Corp. was deemed non-responsible because their references did not meet the similar projects requirements. Sloan Builders, Inc. submitted the low bid and has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Sloan Builders, Inc.

# November 7, 2018 Y18-789-EB, Barber Park Playground Improvements Page 2

## Bid tabulation is as follows:

Sloan Builders, Inc.	Base: \$ 361,449 Add: \$ 79,418 Total: \$440,867
Parthenon Construction Company	Base: \$ 429,400 Add: \$ 69,430 Total: \$498,830
Ryan Fitzgerald Construction, Inc.	Base: \$447,386 Add: \$ 77,514 Total: \$524,900
Core Engineering & Construction, Inc.	Base: \$453,160 Add: \$83,330 Total: \$536,490
Jordan Brothers Construction, LLC	Base: \$ 480,000 Add: \$ 100,000 Total: \$580,000
MVB & Associates, Inc.	Base: \$ 483,940 Add: \$ 140,400 Total: \$624,340
Cathcart Construction Company-Florida LLC	Base: \$ 498,000 Add: \$ 184,000 Total: \$682,000
Boulevard Contractors Corp.	Non-Responsible



#### **BUSINESS DEVELOPMENT DIVISION**

October 9, 2018

TO:

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Elia Batista, Senior Contract Administrator

**Procurement Division** 

FROM:

Dexter Watts, Senior Contract Administrator

**Business Development Division** 

SUBJECT:

**Business Development Division Bid Evaluation** 

PROJECT:

Y18-789-EB / Barber Park Playground Improvements - Base Bid +

Additive 1

The Business Development Division evaluated the 3 lowest bids of the 7 bids submitted for this project and found that the apparent low bidder Sloan Builders, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Parthenon Construction Company included \$8,000 in MWBE participation. While the low bidder reported \$8,000 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The third low bid submitted by Ryan Fitzgerald Construction, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Sheena Ferguson, Manager, Business Development Division

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BID COMPARISON - BASE BID + ADDITIVE 1											
Y18-789-EB / Barber Park Playground Improvements											
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W	
Low Bid	Sloan Builders, Inc.	\$440,867	\$0.00	0.00%	no					16/0	
2nd Low	Parthenon Construction Company	\$498,830	\$0.00	0.00%	no	\$57,963.00	13.15%			0/0	
3rd Low	Ryan Fitzgerald Construction, Inc.	\$524,900	\$0.00	0.00%	no	\$84,033.00	19.06%	\$26,070	5.23%	0/0	
4th Low	Core Engineering & Construction, Inc.	\$536,490	\$32,966.67	6.14%	no	\$95,623.00	21.69%	\$37,660	7.55%	12/24	
5th Low	Jordan Brothers Construction, LLC	\$580,000	\$24,349.50	4.20%	no	\$139,133.00	31.56%	\$81,170	16.27%	38/11	
6th Low	MVB & Associates, Inc.	\$624,340	\$0.00	0.00%	no	\$183,473.00	41.62%	\$125,510	25.16%	18/9	
7th Low	Cathcart Construction Company-Florida LLC	\$682,000	\$0.00	0.00%	no	\$241,133.00	54.70%	\$183,170	36.72%	69/4	