




Interoffice Memorandum

November 6, 2018

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Engineering Division
407-254-9719

Subject: Award of Invitation for Bids Y18-791-TA, Package 19 Pump Station
Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-791-TA, Package 19 Pump Station Improvements, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$2,045,000.

PROCUREMENT:

The project includes improvements to five duplex pump stations, including installation of liners in the wet wells, replacement of pumps, riser and discharge piping, valves, and electrical systems. The project will also include improvements to site access and security. The improvements will extend the useful life of the system, provide increased safety and security for each lift station, and increase reliability, resulting in a reduction in unscheduled maintenance due to emergency repair calls. This project is located in Districts 3 and 4.

FUNDING:

Funding is available in account numbers 4420-038-1559-0077-6310, 4420-038-1559-0078-6310, 4420-038-1559-0079-6310, 4420-038-1559-0080-6310 and 4420-038-1559-0081-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Award of Invitation for Bids Y18-791-TA, Package 19 Pump Station Improvements

BIDDERS:

Prime Construction Group, Inc.
Carr & Collier, Inc.
Randall Mechanical, Inc.

BID AMOUNT

\$2,045,000
\$2,073,000
\$2,302,720




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 20, 2018

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-791-TA / Package 19 Pump Station Improvements

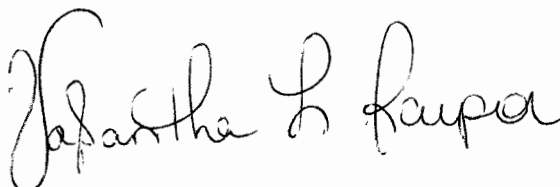
The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Prime Construction Group, Inc. achieved good faith effort documentation and reported 18.36% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Winter Garden Grassing	\$5,700
Wbe-wf	John B. Webb & Associates	\$29,000
Wbe-wf	LP Video Productions	\$775
Mbe-hm	Comelco, Inc.	\$315,518
Mbe-afam	HZ Construction, Inc.	\$24,566
Total MWBE Participation		\$375,559 (18.36%)

The second low bid submitted by Carr & Collier, Inc. included \$36,066 in MWBE participation. While the second low bidder reported \$36,066 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The third low bid submitted by Randall Mechanical, Inc. included \$340,000 in MWBE participation. While the third low bidder reported \$340,000 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.



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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y18-791-TA / Package 19 Pump Station Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$2,045,000	\$375,559	18.36%	yes					56/9
2nd Low	Carr & Collier, Inc.	\$2,073,000	\$0	0.00%	no	\$28,000	1.37%			39/6
3rd Low	Randall Mechanical, Inc.	\$2,302,720	\$0	0.00%	no	\$257,720	12.60%	\$229,720	11.08%	66/4