




Interoffice Memorandum

December 18, 2018

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, Manager, Procurement Division

CONTACT: Christine Lofye, P.E., Manager, Traffic Engineering Division
407- 836-7890

SUBJECT: Award of Invitation for Bids Y19-101-CH, Traffic Signal Preventative
Maintenance and Inspection Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-101-CH, Traffic Signal Preventative Maintenance and Inspection, to the low responsive and responsible bidder, Siemens Industry, Inc. in the estimated contract amount of \$1,170,880.50 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two. The estimated contract amount includes every conceivable requirement that may arise during the performance of the contract.

PROCUREMENT:

Work under this contract consists of providing all labor and equipment for annual site review and inspection of traffic systems, including traffic signalized intersections, school zone flasher warning systems, and flashing beacon devices. Work to be performed under this contract shall be inclusive of emergency call out (trouble shooting in the event of equipment malfunction, failure, or damage) and inspection of completed repairs.

APPROVALS:

The Traffic Engineering Division and Business Development Division concur with this recommendation.

DISCUSSION

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The low bid submitted by Siemens Industry, Inc. is considered fair and reasonable when compared to similar contracts, market pricing, and Florida Department of Transportation prices.

Award of Invitation for Bids Y19-101-CH, Traffic Signal Preventative
Maintenance and Inspection Services

References provided were satisfactory for this type of work and Siemens Industry, Inc. has been determined to be responsible. Therefore, award is recommended to Siemens Industry, Inc.

Bids Received

Siemens Industry, Inc.

Base Year	\$1,170,880.50
Option Year 1	\$1,194,201.65
Option Year 2	\$1,218,101.65
Total 3 years	\$3,583,183.50

Traffic Engineering and Management, LLC

dba: Control Specialists

Base Year	\$1,582,725.00
Option Year 1	\$1,582,625.00
Option Year 2	\$1,668,600.00
Total 3 years	\$4,833,950.00

Traffic Control Devices, Inc.

Base Year	\$1,751,035.00
Option Year 1	\$1,804,660.00
Option Year 2	\$1,859,680.00
Total 3 years	\$5,415,375.00




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 11, 2018

TO: Carol Hewitt, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-101-CH, Traffic Signal Preventative Maintenance and Inspection Services**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Siemens Industry, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Traffic Engineering and Management, LLC dba Control Specialist did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by Traffic Control Devices, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 22% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Flash-Rite, Inc.	\$1,191,383
Total MWBE Participation		\$1,191,383

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON

IFB-Y19-101-CH, Traffic Signal Preventative Maintenance and Inspection Services

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Siemens Industry, Inc.	\$3,583,183.50	\$0	0%	No					19%/21%
2nd Low	Traffic Engineering and Management, LLC dba Control Specialists	\$4,833,950	\$0	0%	No	\$1,250,767	34.91%			33%/0%
3rd Low	Traffic Control Devices, Inc.	\$5,415,375	\$1,191,383	22%	No	\$1,832,192	51.13%	\$581,425	12.03%	43%/7%