



## Interoffice Memorandum

March 29, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Engineering Division  
407-254-9719

Subject: Award of Invitation for Bids Y19-732-TA, Gravity Package No. 28

### ACTION REQUESTED:

Approval to award Invitation for Bids Y19-732-TA, Gravity Package No. 28, to the low responsive and responsible bidder, Miller Pipeline, LLC, in the estimated award amount of \$1,771,822.

### PROCUREMENT:

This project consists of furnishing and installing 52,953 linear feet of cured in place pipe (CIPP) lining of existing 8, 10, 12, 15, 18, and 24-inch gravity sewer mains and appurtenant work in pump station subareas 3095, 3096, 3098, 3099, 3101, 3109, 3116, 3121, 3169, 3170, and 3444. The CIPP lining will result in increased hydraulic efficiency, extend the useful life of the system, and reduce unscheduled maintenance due to emergency repair calls. This project is located in Districts 3 and 6.

### FUNDING:

Funding is available in account number 4420-038-1500-6340.

### APPROVALS:

The Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. LMR Construction, Inc. was determined to be non-responsive for failure to provide the correct bid form. Miller Pipeline, LLC has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Miller Pipeline, LLC.

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Award of Invitation for Bids Y19-732-TA, Gravity Package No. 28

The bid tabulation is as follows:

<b><u>BIDDERS:</u></b>	<b><u>TOTAL ESTIMATED BID AMOUNT</u></b>
Miller Pipeline, LLC	\$1,771,822.00
Hinterland Group, Inc.	\$1,796,622.00
Insituform Technologies, LLC	\$1,970,779.14
Lanzo Trenchless Technologies South	\$2,253,504.00
American Infrastructure Technologies Corporation	\$2,477,100.00
LMR Construction, Inc.	Non- Responsive



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

March 12, 2019

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

DW

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y19-732-TA / Gravity Package No. 28**

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Miller Pipeline, LLC did not achieve good faith effort documentation. While the low bidder reported \$83,050 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The second low bid submitted by Hinterland Group, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Insituform Technologies, LLC did not achieve good faith effort documentation. While the third low bidder reported \$8,000 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y19-732-TA / Gravity Package No. 28**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Miller Pipeline, LLC	\$1,771,822.00	\$0	0%	no					14/3
2nd Low	Hinterland Group, Inc.	\$1,796,622.00	\$0	0%	no	\$24,800.00	1.40%			58/12
3rd Low	Insituform Technologies, LLC	\$1,970,779.14	\$0	0%	no	\$198,957.14	11.23%	\$174,157.14	9.69%	39/7
4th Low	Lanzo Trenchless Technologies South	\$2,253,504.00	\$0	0%	no	\$481,682.00	27.19%	\$456,882.00	25.43%	48/2
5th Low	American Infrastructure Technologies Corporation	\$2,477,100.00	\$0	0%	no	\$705,278.00	39.81%	\$680,478.00	37.88%	15/7