



OFFICE OF THE COMPTROLLER

**ORANGE
COUNTY
FLORIDA**

PHIL DIAMOND, CPA
County Comptroller
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COUNTY COMMISSION AGENDA **Tuesday, April 23, 2019**

COUNTY COMPTROLLER

Items Requiring Consent Approval

1. Approval of the minutes of the March 26, 2019 meeting of the Board of County Commissioners. Official Meeting Minutes are available in the Clerk's Office and on the Comptroller's Insite page located at occompt.legistar.com.
2. Approval of the check register authorizing the most recently disbursed County funds, having been certified that same have not been drawn on overexpended accounts. Signature authorization and accompanying detail of most recently disbursed County funds are available in the Clerk's Office and on the Comptroller's web site under Financial Reports at www.occompt.com
3. Authorization to negotiate, with execution by the Mayor, a tri-party contract between Wells Fargo Bank, the Orange County Board of County Commissioners, and the Orange County Comptroller for comprehensive banking and treasury management services.
4. Disposition of Tangible Personal Property

Approval is requested of the following:

- a. Scrap assets.
- b. Remove stolen asset from inventory.
- c. Sell assets through online auction.
- d. Offer assets to non-profits.



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MEMORANDUM

TO: Mayor Jerry L. Demings
and
County Commissioners

FROM: Sean Polland, Treasury Manager *Sean Polland*
Contact: (407) 836-5755

DATE: April 23, 2019

RE: **Consent Agenda Item**
Procurement of Banking and Treasury Management Services

On February 4, 2019, the Comptroller issued Request for Proposals (RFP) Y19-1049 to request proposals to provide the Orange County Board of County Commissioners and the Orange County Comptroller with comprehensive banking and treasury management services. The agreement would be executed by the Mayor and the Comptroller. The term of the contract would be three years with three optional one-year renewals. The RFP was issued to qualified banks requesting the following services:

- Collection and deposit services including lockbox, branch and cash vault deposit, deposit reconciliation, and merchant services.
- Concentration and disbursement services including positive payment, web-based banking, and check reconciliation.
- Account maintenance services including automated cash vault and imaging.
- Interest bearing demand deposit accounts.

The RFP committee was comprised of four Comptroller employees and two employees from the Board's staff. Wells Fargo was the only bank to submit a proposal, which the committee reviewed. The Comptroller needs a banking services contract as treasurer for the County.

ACTION REQUESTED: Authorization to negotiate, with execution by the Mayor, a tri-party contract between Wells Fargo Bank, the Orange County Board of County Commissioners, and the Orange County Comptroller for comprehensive banking and treasury management services.

Attachment

c: Comptroller Diamond

Request for Proposals
Comprehensive Banking and Treasury Management Services Y19-1049
Combined Score Sheet

Proposer: Wells Fargo

Criteria	Max Score	Pollard	Cupps	Harper	Endrizzi	Winterkamp	Ferguson	Total
Service	25	20	25	20	25	20	20	21.666667
Quality	25	20	25	20	23	16	20	20.666667
Cost	40	40	40	40	40	40	40	40
M/WBE	10						3	3
Total	100	80	90	80	88	76	83	85.333333
Bonus for Hiring Welfare Recipients								0
Bonus for Hiring Disabled Veterans								0
Total plus Bonus		80	90	80	88	76	83	85.333333

Signed:

John Lapaglia 3/25/19