

May 1, 2019

To: Mayor Jerry L. Demings

and the Board of County Commissioners

Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division

(407) 836-0048

Subject: Award of Invitation for Bids Y19-724-RC Moss Park Restroom

# **ACTION REQUESTED:**

Approval to award Invitation for Bids, Y19-724-RC Moss Park Restroom, to the low responsive and responsible bidder, Brodway Contracting, in the total contract award amount of \$538,000.

### PROCUREMENT:

Work will consist of restroom and shower building upgrades. The new restrooms and showers prototype being utilized will feature painted split face CMU block and standing seam metal roof with a footprint of 2,322 square feet. The interior will house three water closets per side, three showers, concrete bench, and two sinks. Intersecting the spaces is a plumbing chase and janitorial room. The project is located in District 4.

## **FUNDING**:

Funding is available in account number 1050-068-2152-6310.

#### APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

## **REMARKS**:

Eight bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Brodway Contracting is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work, and Brodway Contracting has been determined to be responsible. Therefore, award is recommended to Brodway Contracting.

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Bids Received	<b>Total Estimated Bid</b>
Brodway Contracting	\$538,000
Boulevard Contractors Corp.	\$585,535
CORE Engineering & Construction, Inc.	\$588,978
EPS Contractor Group, Corp.	\$594,495
Sloan Builders, Inc.	\$615,000
R.L. Burns, Inc.	\$625,370
S.A. Casey Construction	\$646,120
MVB & Associates, Inc.	\$768,900



#### **BUSINESS DEVELOPMENT DIVISION**

May 9, 2019

TO:

Rochelle Chambers, Senior Contract Administrator

**Procurement Division** 

FROM:

Dexter Watts, Senior Contract Administrator

**Business Development Division** 

SUBJECT:

Business Development Division Bid Evaluation

PROJECT:

Y19-724-RC / Moss Park Restroom

The Business Development Division evaluated the 4 lowest bids of the 8 bids submitted for this project and found that the apparent low bidder Brodway Contracting did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Boulevard Contractors Corp. met the MWBE participation goal and reported 39.99% MWBE participation in their bid.

The third low bid submitted by CORE Engineering & Construction, Inc. achieved good faith effort documentation and reported 5.69% MWBE participation in their bid.

The fourth low bid submitted by Orange County MWBE firm EPS Contractor Group, Corp. is bidding as a prime. Therefore, EPS Contractor Group, Corp. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. EPS Contractor Group, Corp. reported self-performing only 22.08%. They reported 3.01% other MWBE participation in their bid and did not achieve good faith effort documentation.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Sheena Ferguson, Manager, Business Development Division



	BID COMPARISON												
Y19-724-RC / Moss Park Restroom													
Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	EEO % M / W		
Low Bid	Brodway Contracting	\$538,000	\$0	\$0	0.00%	0.00%	0.00%	no			90/10		
2nd Low	Boulevard Contractors Corp.	\$585,535	\$0	\$234,168	0.00%	39.99%	39.99%	na	\$47,535	8.84%	55/0		
3rd Low	CORE Engineering & Construction, Inc.	\$588,978	\$0	\$33,540	0.00%	5.69%	5.69%	yes	\$50,978	9.48%	11/25		
4th Low	EPS Contractor Group, Corp. [mbe-hm]	\$594,495	\$131,268	\$17,868	22.08%	3.01%	25.09%	no	\$56,495	10.50%	50/0		
5th Low	Sloan Builders, Inc.	\$615,000	\$0	\$85,400	0.00%	13.89%	13.89%	no	\$77,000	14.31%	20/0		
6th Low	R.L. Burns, Inc. [mbe-afam]	\$625,370	\$0	\$0	0.00%	0.00%	0.00%	no	\$87,370	16.24%	62/13		
7th Low	S.A. Casey Construction	\$646,120	\$0	\$117,212	0.00%	18.14%	18.14%	no	\$108,120	20.10%	19/14		
8th Low	MVB & Associates, Inc.	\$768,900	\$0	\$0	0.00%	0.00%	0.00%	no	\$230,900	42.92%	23/7		

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