



April 22, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Marc Cannata, Manager, Capital Planning Division  
(407) 685-5953

Subject: Award of Invitation for Bids Y19-738-JS, Orange County Convention Center  
North/South Building Envelope Coating

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-738-JS, Orange County Convention Center North/South Building Envelope Coating, to the low responsive and responsible bidder, Viktor Construction Corp., in the total contract award amount of \$1,873,800.

PROCUREMENT:

The North/South building envelope currently has rusting and deterioration of its metal components. Restoration and upgrading of the North/South building components are required to protect the exterior building envelope and the building coating system and to extend the serviceable life of the building's envelope. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0965-20-6210.

APPROVALS:

The Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Viktor Construction Corp. is considered reasonable based on comparison to the engineer's estimate. Viktor Construction Corp. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Viktor Construction Corp.

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Award of Invitation for Bids Y19-738-JS, Orange County Convention Center North/South Building Envelope Coating

Bid tabulation as follows:

**BIDDERS:**

Viktor Construction Corp.

Champion Painting Specialty Services Corp.

**BID AMOUNT:**

\$1,873,800

\$5,415,620



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

March 28, 2019

TO: Jacqueta Scott, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-738-JS / Orange County Convention Center North/South Building  
Envelope Coating**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Viktor Construction Corp. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Champion Painting Specialty Services Corp. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid. This bid was not within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y19-738-JS / Orange County Convention Center North/South Building Envelope Coating**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Viktor Construction Corp.	\$1,873,800	\$0	0%	no					42/0
2nd Low	Champion Painting Specialty Services Corp.	\$5,415,620	\$0	0%	no	\$3,541,820	189.02%			0/0