



Interoffice Memorandum

May 14, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y19-745-RC, Lila Mitchell Community Center
HVAC Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-745-RC, Lila Mitchell Community Center HVAC Replacement, to the low responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$1,947,000.

PROCUREMENT:

This contract will provide a HVAC system upgrade to the Lila Mitchell Community Center. Work will include a new HVAC upgrade, ceiling tile replacement, and lighting upgrade. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-2052-3810; 1023-043-2049-3810

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Air Mechanical & Service Corp. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Air Mechanical & Service Corp. has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Page 2

Award of Invitation for Bids Y19-745-RC Lila Mitchell Community Center HVAC Replacement

Bid tabulation is as follows:

Bids Received:

Air Mechanical & Service Corp.
Johnson-Laux Construction, LLC

Bid Total

\$1,947,000
\$1,977,919



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 16, 2019

TO: Rochelle Chambers, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-745-RC / Lila Mitchell Community Center HVAC Replacement**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Air Mechanical & Service Corp. achieved good faith effort documentation and reported 10.81% MWBE participation in their bid. Please note the following certified MWBE participation:

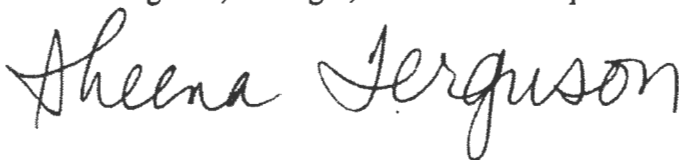
Mbe-hm	Comelco Services, Inc.	\$164,800
Mbe-hm	Central Florida Construction Walls, Inc.	\$42,589
Wbe-wf	ABC Cleaning, Inc.	\$3,000
Total MWBE Participation		\$210,389 (10.81%)

The second low bid submitted by Johnson-Laux Construction, LLC did not achieve good faith effort documentation and reported 8.29% MWBE participation in their bid. The bid did not meet the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON										
Y19-745-RC / Lila Mitchell Community Center HVAC Replacement										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$1,947,000	\$210,389	10.81%	yes					30/8
2nd Low	Johnson-Laux Construction, LLC	\$1,977,919	\$164,000	8.29%	no	\$30,919	1.59%			5/8