




Interoffice Memorandum

May 16, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, Manager, Procurement Division

CONTACT: Troy Layton, Manager, Field Services Division
(407) 254-9880

SUBJECT: Award of Invitation for Bids Y19-1009-TA, Lateral CIPP Lining Term Contract

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1009-TA, Lateral CIPP Lining Term Contract, to the low responsive and responsible bidder, BLD Services LLC, in the estimated contract award amount of \$594,275 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

The work includes furnishing all labor, equipment, and materials for cleaning and televising sewer mains and laterals, installation of CIPP liner systems, rehabilitation and reconnection of existing service laterals, and CCTV inspection before and after rehabilitation work. Work includes all associated site work and restoration.

APPROVALS:

The Field Services Division and the Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. BLD Services LLC has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to BLD Services LLC.

Award of Invitation for Bids Y19-1009-TA, Lateral CIPP Lining Term Contract

The bid tabulation is as follows:

Bidders

| | | | |
|--------------------------------------|------------------------|-----------|---------------------|
| BLD Services LLC | Base Year | \$ | 594,275.00 |
| | Option Year 1 | \$ | 594,175.00 |
| | Option Year 2 | \$ | <u>594,175.00</u> |
| | Total Bid Price | \$ | 1,782,625.00 |
| Miller Pipeline, LLC | Base Year | \$ | 703,152.50 |
| | Option Year 1 | \$ | 725,194.00 |
| | Option Year 2 | \$ | <u>743,932.90</u> |
| | Total Bid Price | \$ | 2,172,279.40 |
| National Water Main Cleaning Company | Base Year | \$ | 533,293.00 |
| | Option Year 1 | \$ | 1,444,098.00 |
| | Option Year 2 | \$ | <u>617,030.00</u> |
| | Total Bid Price | \$ | 2,594,421.00 |
| Mitchell Contracting, Inc. | Base Year | \$ | 966,050.00 |
| | Option Year 1 | \$ | 965,950.00 |
| | Option Year 2 | \$ | <u>1,062,545.00</u> |
| | Total Bid Price | \$ | 2,994,545.00 |



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 7, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-1009-TA, Lateral CIPP Lining

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder, BLD Services LLC, did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Miller Pipeline, LLC did not meet the Orange County M/WBE participation goal of 25%. They reported 2% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|------------------|-----------------|
| WF | Flash-Rite, Inc. | \$43,950 |
| Total MWBE Participation | | \$43,950 |

The third low bid submitted by National Water Main Cleaning Company did not meet the Orange County M/WBE participation goal of 25%. They reported .44% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|------------------|-----------------|
| WF | Flash-Rite, Inc. | \$11,502 |
| Total MWBE Participation | | \$11,502 |

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

Theena Ferguson

| BID COMPARISON | | | | | | | | | | |
|--------------------------------------|---|----------------|----------------------|-----------------------|-----|--------------------|---|------------------------|--|--------------|
| IFB-Y19-1009-TA, Lateral CIPP Lining | | | | | | | | | | |
| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 25%) | GFE | \$ Over Low Bid | % Difference From Low Bid (5%) | \$ Over 2nd Low Bid | % Difference From 2nd Low Bid | EEO M / W |
| Low Bid | BLD Services LLC | \$1,782,625.00 | \$0 | 0.00% | No | | | | | 27%/04% |
| 2nd Low | Miller Pipeline, LLC | \$2,172,279.40 | \$43,950 | 2% | No | \$389,654 | 21.86% | | | 3%/9% |
| 3rd Low | National Water Main Cleaning Company | \$2,594,421.00 | \$11,502 | 0.44% | No | \$811,796 | 45.54% | \$422,142 | 19.43% | 33%/04 |
| 4th Low | Mitchell Contractng, Inc. | \$2,994,545.00 | \$0 | 0% | No | \$1,211,920 | 67.99% | \$822,266 | 37.85% | 13%/06 |