



Interoffice Memorandum

June 12, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y19-1063-RM, Stormwater Pipe
Installation and Repair II

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1063-RM, Stormwater Pipe Installation and Repair II, to the low responsive and responsible bidder, Stage Door II, Inc. in the estimated contract award amount of \$4,562,100 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under the contracts will consist of providing all labor, materials, equipment, and incidentals necessary to install and repair storm sewer pipe, ditch bottom inlets, curb inlets, and roadside ditches including site preparation, hauling, grading, stabilizing, sodding, asphalt pavement, concrete curbs and sidewalks, driveways, mitered ends, clearing and grubbing, and swale excavation. Work will be issued on an as needed basis throughout the County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y19-1063-RM, Stormwater Pipe Installation and Repair II

REMARKS:

Three bids were received in response to this invitation for bids and were evaluated for responsiveness and responsibility. References provided were satisfactory for this type of work and Stage Door II, Inc. has been determined to be responsible. Therefore, award is recommended to Stage Door II, Inc.

Bids Received


Stage Door II, Inc.	Base Year:	\$ 4,562,100
	Option Year 1:	\$ 4,562,000
	Option Year 2:	<u>\$ 4,562,000</u>
	Total Bid:	\$13,686,100
RMS Constructors Group, LLC	Base Year:	\$ 4,619,740
	Option Year 1:	\$ 4,619,640
	Option Year 2:	<u>\$ 4,619,640</u>
	Total Bid:	\$13,859,020
Valencia Construction Group, Inc.	Base Year:	\$5,228,363.20
	Option Year 1:	\$5,230,723.40
	Option Year 2:	<u>\$5,230,723.40</u>
	Total Bid:	\$ 15,689,810



BUSINESS DEVELOPMENT DIVISION

June 20, 2019

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-1063-RM, Stormwater Pipe Installation and Repair II**

The Business Development Division evaluated the 3 bids submitted for this project. One of the bidders was a Minority Business Enterprise (MBE) firm, Valencia Construction Group, Inc. The scope of service for the Stormwater Pipe Installation and Repair II had Minority/Women Business Enterprise (M/WBE) availability at the prime and sub-contract level. At least twenty-eight certified M/WBE firms provide general contracting, concrete or supply of water/sewer pipes, valves and fittings.

The apparent low bidder Stage Door II, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and submitted good faith effort (GFE) documentation. Although Stage Door II, Inc. provided GFE, the Business Development Division and Procurement Division had to determine if the quotes submitted were comparable due to the method in which quotes were obtained. The Business Development Division determined the GFE was sufficient.

The second low bid submitted by RMS Constructors Group, LLC met the Orange County M/WBE participation goal of 25%. They reported 26% M/WBE participation in their bid. While they listed a M/WBE firm, EM Paving in their bid, EM Paving was not a certified M/WBE firm at the time of the bid. Therefore, they will not be included in the M/WBE participation. Based on the sliding scale range, this bid is 1.26% and is within the 3% sliding scale range of the low bidder. **Hence, the sliding scale requirements of the Invitation For Bid cannot be applied because the lower bidder provided good faith effort documentation.** Please note the following certified M/WBE participation:

WF	The Pipe Nipple & Supply Company, Inc.	\$1,414,000
HM	Enriquez Construction LLC	\$2,250,000

Total M/WBE Participation **\$3,664,000**

The third low bid submitted by Valencia Construction Group, Inc. is an Orange County M/WBE firm bidding as a prime. Therefore, Valencia Construction Group, Inc. is required to self- perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, then other M/WBE's will have to be included to

Y19-1063-RM/Stormwater Pipe Installation and Repair II

achieve the 25% M/WBE goal. Valencia Construction Group, Inc. reported self-performing 100% in their bid and met the M/WBE participation goal. Please note the following certified M/WBE participation:

AM(Is)	Valencia Construction Group, Inc.	\$15,589,233.80
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Total M/WBE Participation	\$15,589,233.80
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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON

IFB-Y19-1063-RM, Stormwater Pipe Installation and Repair II

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the bid	Sub-contractor MWBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor MWBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Stage Door II, Inc.	\$13,686,100	\$0	\$0	0.00%	0.00%	0.00%	Yes					0%/0%
2nd Low	RMS Constructors Group, LLC	\$13,859,020	\$0	\$3,664,000	0.00%	26%	26.44%	N/A	\$172,920	1.26%			25%/0%
3rd Low	Valencia Construction Group, Inc. (AM(Is)	\$15,689,810	\$15,589,233.80	\$0	99.36%	0%	99.36%	N/A	\$2,003,710	14.64%	\$1,830,790	13.21%	100%/0%
4th Low					#DIV/0!	#DIV/0!	#DIV/0!	No	-\$13,686,100	-100.00%	-\$13,859,020	-100.00%	0%
5th Low					#DIV/0!	#DIV/0!	#DIV/0!	No	-\$13,686,100	-100.00%	-\$13,859,020	-100.00%	0%
6th Low					#DIV/0!	#DIV/0!	#DIV/0!	No	-\$13,686,100	-100.00%	-\$13,859,020	-100.00%	46%/7%