



June 10, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y19-747-RC, Sheriff's IT Service  
Area Remodel

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-747-RC, Sheriff's IT Service Area Remodel, to the low responsive and responsible bidder, Core Engineering & Construction, Inc. in the total contract award amount of \$491,500.

PROCUREMENT:

The project includes construction services to demolish and remodel several areas identified within the second floor of the Orange County Sheriff's Information Management Services. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-023-0144.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Core Engineering & Construction, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Core Engineering & Construction, Inc. has been determined to be responsible. Therefore, award is recommended to Core Engineering & Construction, Inc.

Award Invitation for Bid Y19-747-RC, Sheriff's IT Service Area Remodel

Bid tabulation is as follows:

<b><u>Bids Received</u></b>	<b><u>Total Estimated Bid</u></b>
Core Engineering & Construction, Inc.	\$491,500
Boulevard Contractors Corp.	\$598,000
EPS Contractor Group, Corp.	\$608,720
Core Engineering & Construction, Inc.	\$671,500
S.A. Casey Construction	\$682,100
MIE, Inc.	\$695,000



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 21, 2019

TO: Rochelle Chambers, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

DW

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y19-747-RC / Sheriff's IT Service Area Remodel**

The Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Core Engineering & Construction, Inc. achieved good faith effort documentation and reported 16.08% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-afam	CK Flooring, Inc.	\$53,065.38
Mbe-afam	Iquest Concepts, LLC	\$22,280.70
Wbe-wf	Lavender Lady Plumbing Co. Inc.	\$3,700.00
<b>Total M/WBE Participation</b>		<b>\$79,046.08 (16.08%)</b>

The second low bid submitted by Boulevard Contractors Corp. met the M/WBE participation goal and reported 30.47% M/WBE participation in their bid.

The third low bid submitted by Orange County M/WBE firm EPS Contractor Group, Corp. is bidding as a prime. Therefore, EPS Contractor Group, Corp. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. EPS Contractor Group, Corp. reported self-performing 51%. They reported 18.40% other M/WBE participation in their bid and met the M/WBE participation goal.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

*Aheena Ferguson*

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**PROJECT: Y19-747-RC / Sheriff's IT Service Area Remodel**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON											
Y19-747-RC / Sheriff's IT Service Area Remodel											
Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	EEO % M / W
Low Bid	Core Engineering & Construction, Inc.	\$491,500	\$0.00	\$79,046.08	0.00%	16.08%	16.08%	yes			11/25
2nd Low	Boulevard Contractors Corp.	\$598,000	\$0.00	\$182,210.00	0.00%	30.47%	30.47%	na	\$106,500.00	21.67%	0/0
3rd Low	EPS Contractor Group, Corp. [mbe-hm]	\$608,720	\$310,470.00	\$112,000.00	51.00%	18.40%	69.40%	na	\$117,220.00	23.85%	50/0
4th Low	Café Construction & Development, Inc. [mbe-hm]	\$671,500	\$459,364.00	\$117,435.00	68.41%	17.49%	85.90%	na	\$180,000.00	36.62%	30/0
5th Low	S.A. Casey Construction	\$682,100	\$0.00	\$174,480.00	0.00%	25.58%	25.58%	na	\$190,600.00	38.78%	20/12
6th Low	MIE, Inc.	\$695,000	\$0.00	\$0.00	0.00%	0.00%	0.00%	no	\$203,500.00	41.40%	54/9